

•Corporate Social Responsibility

Crystallization of ethical imagination & responsible leadership in corporates ?

(MGEST2107)



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CSR UCL MONS 2014

WHAT IF IT'S
A BIG HOAX AND
WE CREATE A BETTER
WORLD FOR NOTHING?

- ENERGY INDEPENDENCE
- PRESERVE RAINFORESTS
- SUSTAINABILITY
- GREEN JOBS
- LIVABLE CITIES
- RENEWABLES
- CLEAN WATER, AIR
- HEALTHY CHILDREN
- etc. etc.



Program

| | | | |
|----|--|------------------|-------|
| 1 | CSR foundations: Ethical Imagination – why & how? | - | 27/01 |
| 2 | CSR evolution 1: Which is the true story? | Ch. 1 | |
| 3 | CSR evolution 2: Which age are we in? | Ch. 2-4 | |
| 4 | CSR evolution 3: Why the management age failed? | Ch. 5-6 | |
| 5 | CSR 2.0 principles: Creativity, scalability & responsiveness | Ch. 7-9 | |
| 6 | CSR 2.0 principles: Glocality & Circularity? | Ch. 10-11 | |
| 7 | CSR leadership: Is adaptive leadership necessary? | - | |
| 8 | CSR change management: how to be a CSR change agent | Ch. 12-13 | |
| 9 | Presentation of business cases 1 | - | |
| 10 | Presentation of business cases 2 | - | |

CSR 2.0 principles

Creativity: no tick-box approach anymore

Scalability: large scale « choice-editing »

Responsiveness: stakeholder-driven partnerships

2 Glocality: international norms with local contexts

0 Circularity: cradle-to-cradle approach

Glocality

- **« Think global, act local » (Dochakuka)**
- **Rio Agenda 21: « applying the global principles of sustainable developments in local contexts »**

**Most CSR issues manifest as dilemmas,
rather than easy choices....**

Glocality

“By 2020, companies practicing sustainable business will be expected to comply with global best practice principles, such as the UN Global Compact or the Ruggie Human Rights Framework, but simultaneously demonstrate sensitivity to local issues and priorities” W Visser , Kauri 17/03/2014

**CSR
around
the
world**



CSR varies by
country and by
region in terms of:

- level of maturity
- issues prioritized
- approaches adopted

“developed” vs
“developing”
countries

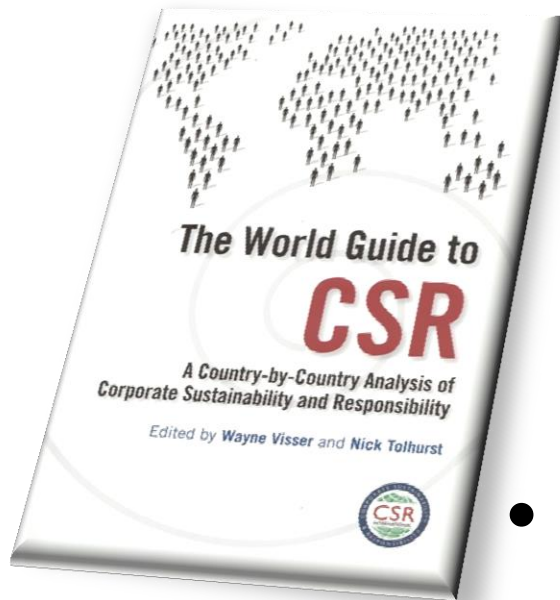


CSR varies by
country and
by region:

HOW ?



CSR around the world



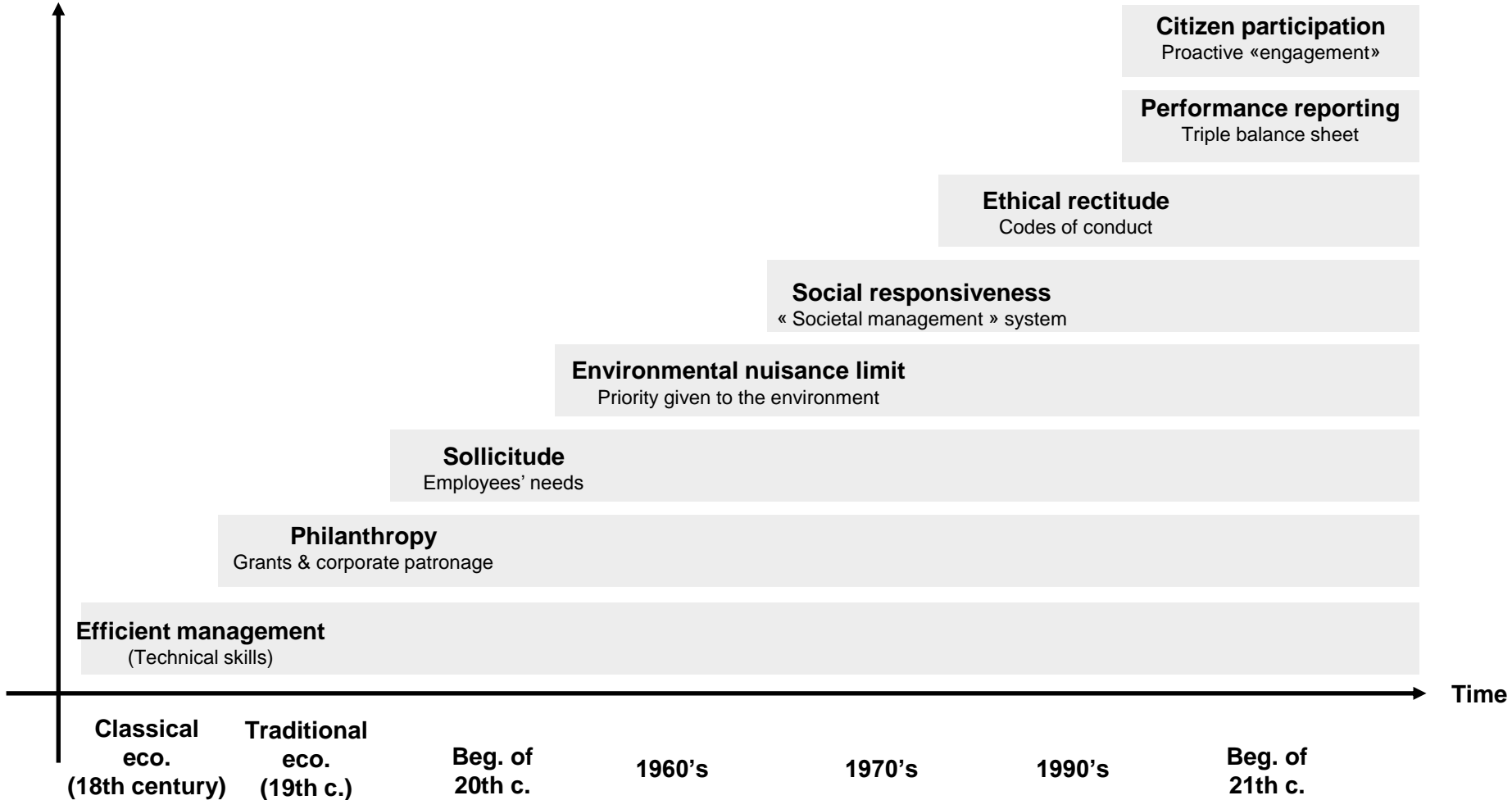
58 countries
CSR f(GDP)

but diversity of performances

- Community, Philanthropy & HR
Emerging markets > Japan, North America
- Environmental issues:
Japan, Europe > North America, Emerging markets

Content richness of the CSR concept

8 components of CSR nowadays



CSR around the world

How responsible should be companies be held to their impact on society ?

- Brazil (80%)
- UK (59%)
- US (57%)
- India (53%)
- China (46%)

CSR around the world



Global Societal Trends on Sustainable Development Issues

CSR around the world



Increasing concern about social problems, declining concern about the environment

- On a global level, economic problems are viewed as the most serious challenge, although concern here is declining. Worry about social issues, such as healthcare and education, however, is escalating whereas concern about environmental issues has fallen sharply.

Economic

- Over the last five years, those in EU countries and emerging nations have been increasingly concerned about the economy.
- People in Spain, Kenya, and Nigeria are more likely than others to view economic problems and economic uncertainty as serious challenges.
- Most fast growing economies show a declining concern about poverty.

CSR around the world



Social

- Brazilians are increasingly concerned about health care in contrast to the Chinese who are now less worried about health care than before.
- Concern about education is rising in many emerging countries but also in a number of countries in North America and the EU.
- Education is viewed as more of a challenge in three of the emerging economies surveyed—Brazil, Indonesia, and Nigeria.

Environmental

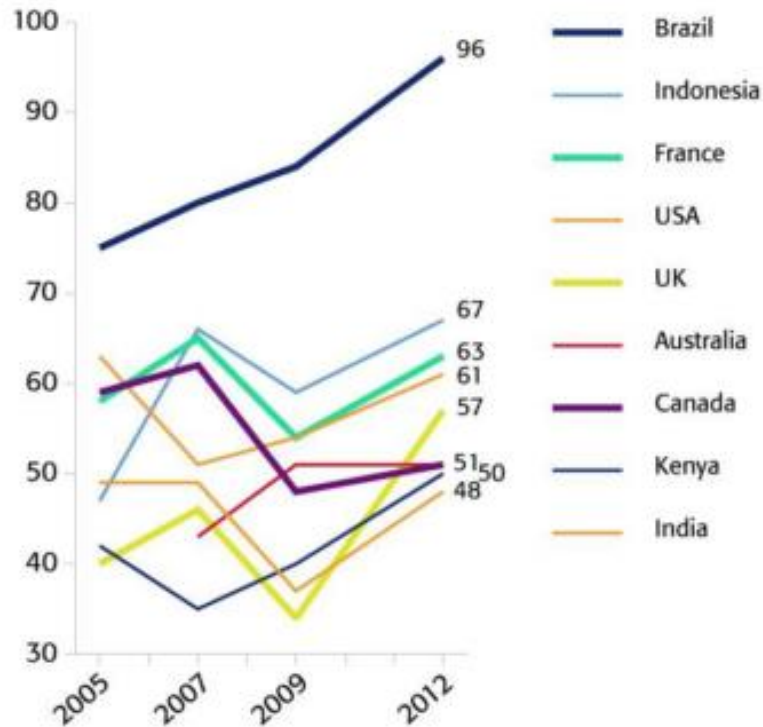
- People in emerging economies, especially in Brazil, increasingly view environmental pollution as a serious challenge, but they are rapidly becoming less concerned about climate change.
- Overall, Latin Americans are the most concerned about environmental pollution and climate change.

CSR around the world

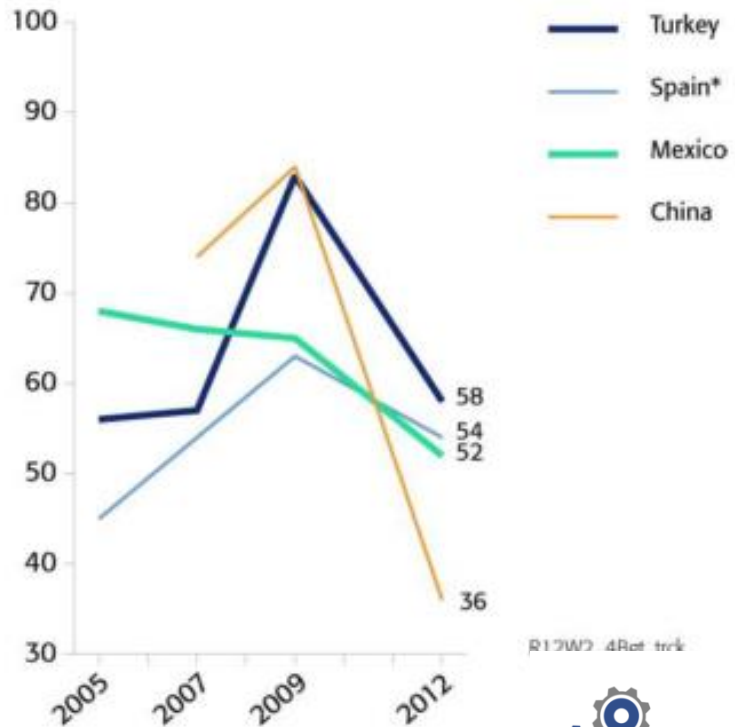
Challenges to Society: Health and Healthcare

"Very Serious," by Country, 2005–2012

Increases and stable



Decreases



*Not asked in Spain in 2007

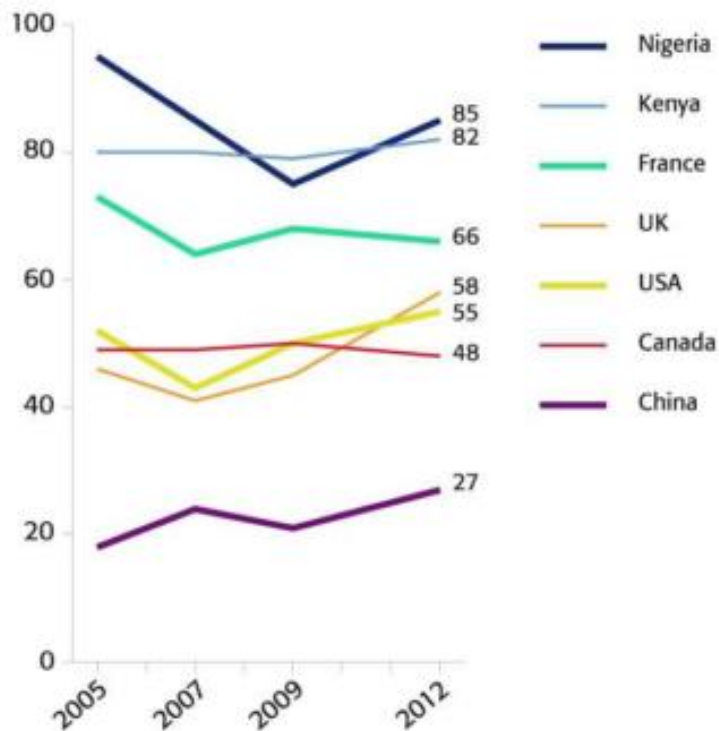
Q4b_at. I am going to read you a list of possible challenges in our society. For each, please tell me how serious a challenge you think it is. - Environmental pollution

CSR around the world

Challenges to Society: Poverty and Homelessness

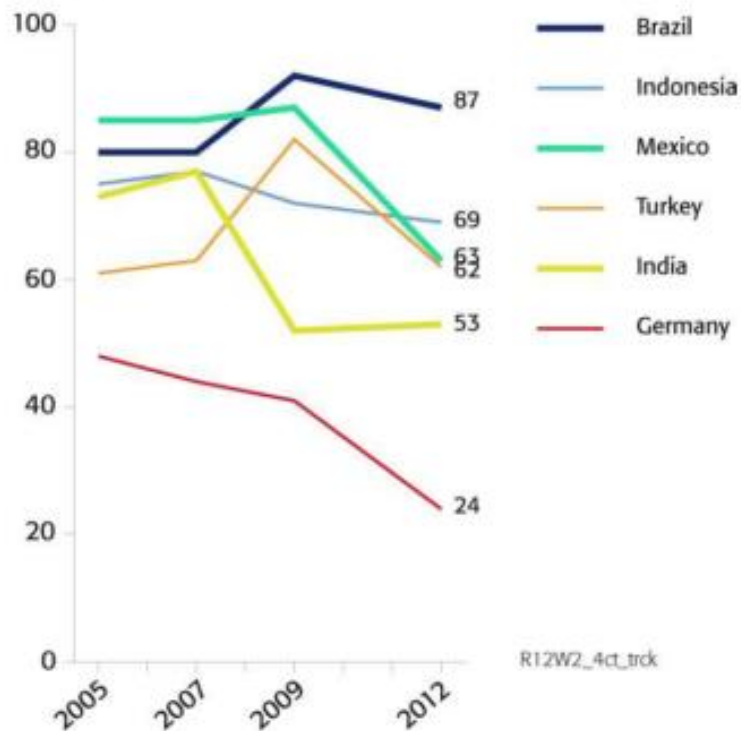
"Very Serious," by Country,* 2005–2012

Increases and stable



*Not asked in all countries in all years

Decreases



R12W2_4ct_trck

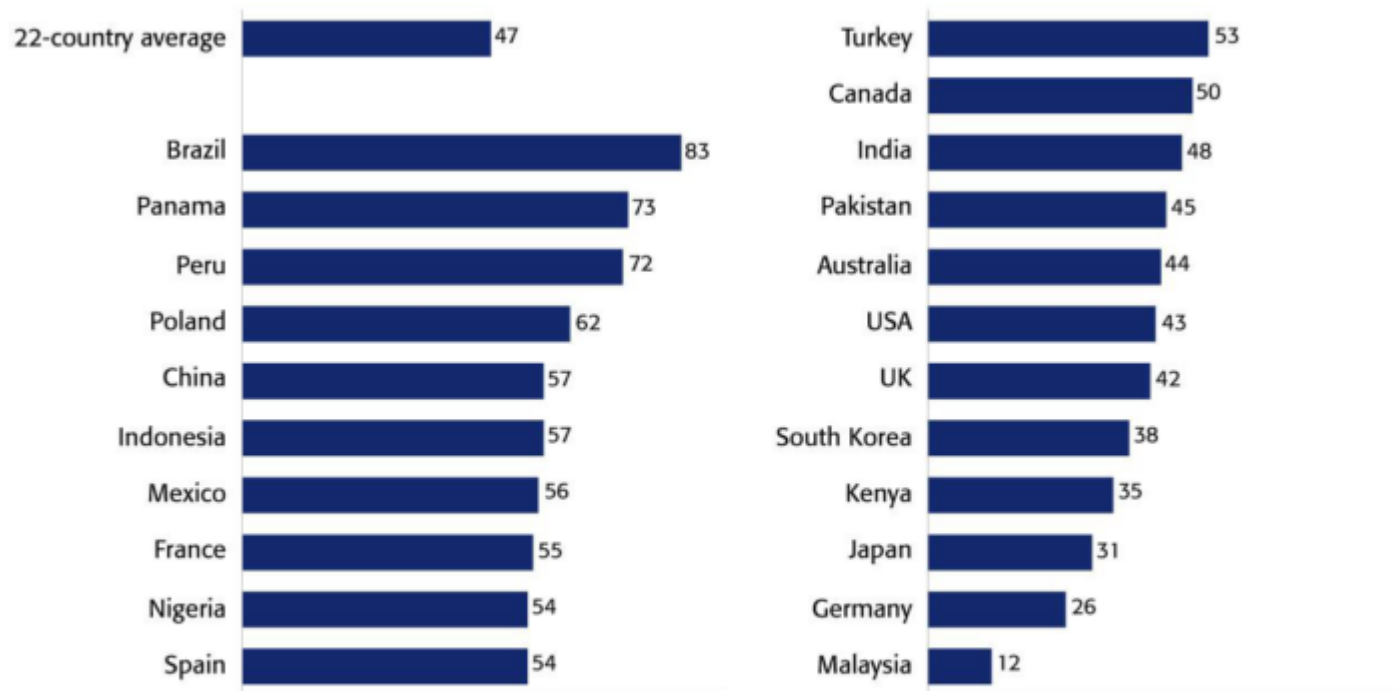
Q4b_at. I am going to read you a list of possible challenges in our society. For each, please tell me how serious a challenge you think it is. - Environmental pollution

CSR around the world



Challenges to Society: Environmental Pollution

"Very Serious," by Country, 2012



R12W2_environment_bar

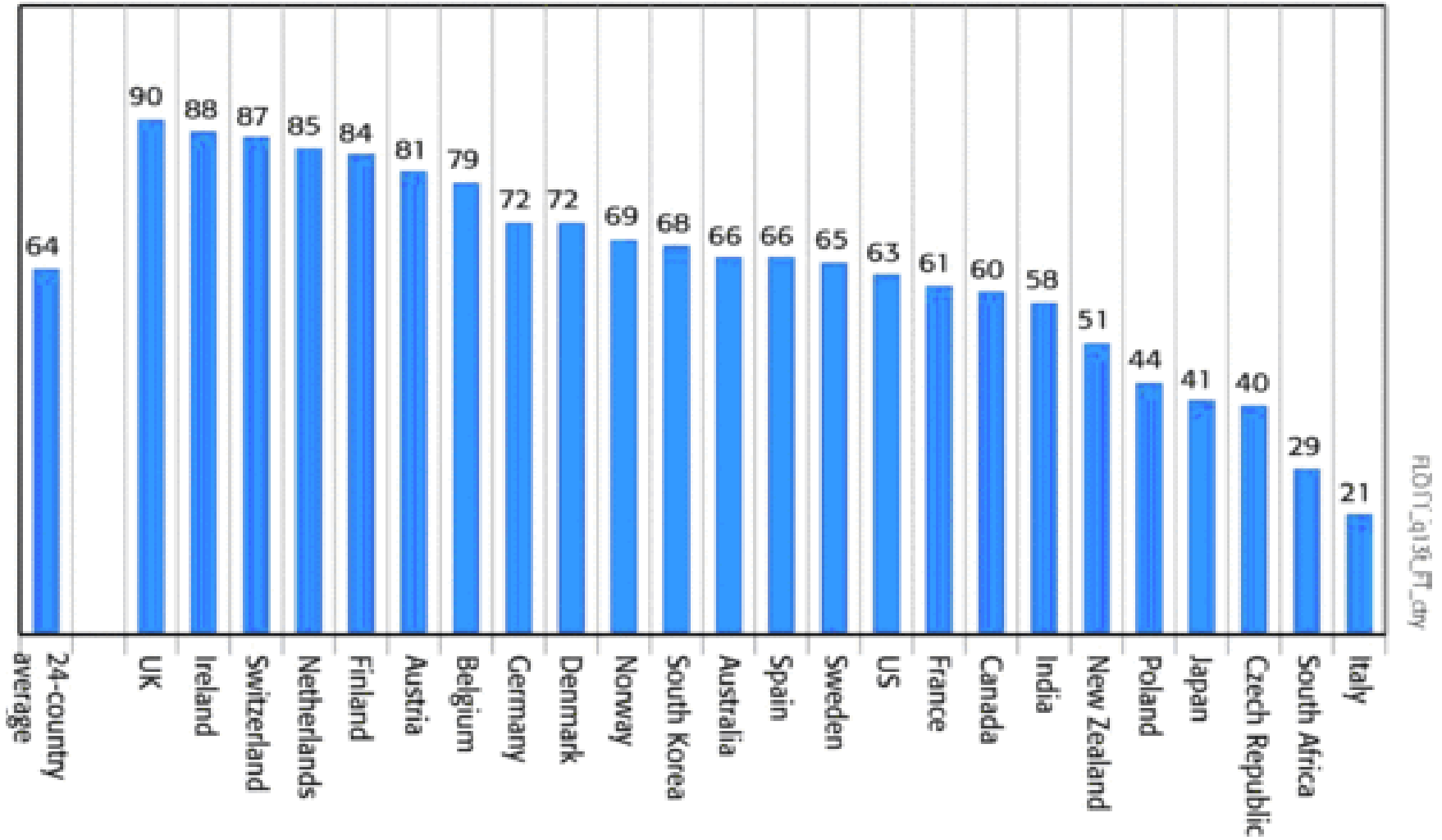
Q4b_at. I am going to read you a list of possible challenges in our society. For each, please tell me how serious a challenge you think it is. - Environmental pollution

CSR around the world

Level of Trust in Fairtrade



"Trust,"* by Country, 2011



*"Trust" includes 3+4 on a scale of 1 to 4, where 4 is "A lot of trust" and 1 is "Not trust at all."

CSR around the world

Myths about CSR in developing countries :

| | |
|---------------|---|
| Myth 1 | Economic growth is not compatible with CSR |
| Myth 2 | Multinationals are the biggest CSR sinners |
| Myth 3 | Multinationals are the biggest CSR saviours |
| Myth 4 | Developing countries are anti-multinational |
| Myth 5 | Developed countries lead on CSR |
| Myth 6 | Codes can ensure CSR in developing countries |
| Myth 7 | CSR is the same all over the world |

CSR around the world

Right to growth ?

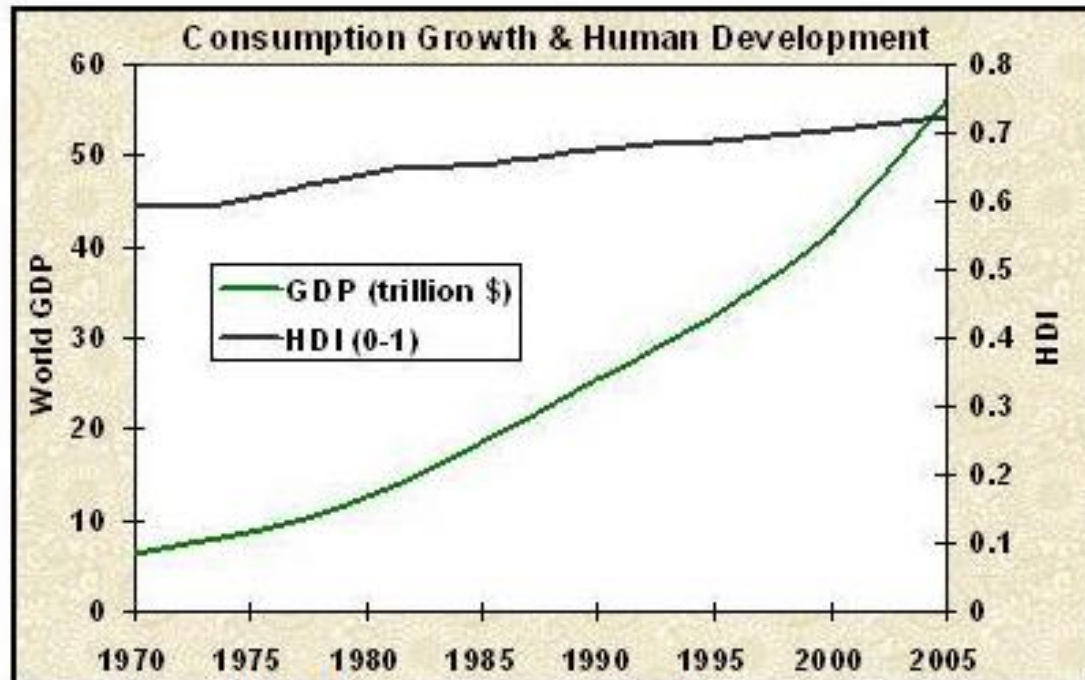


Figure 6. World Economic Growth and Human Development

World GDP grew by 889% but world HDI grew by 24%

Source: UN Human Development Index (HDI) 2008

This is a symptom that something is fundamentally wrong: material wealth is growing but is not improving human quality of life.

CSR around the world

Alternative CSR pyramid (vs Archie Carrol's) :

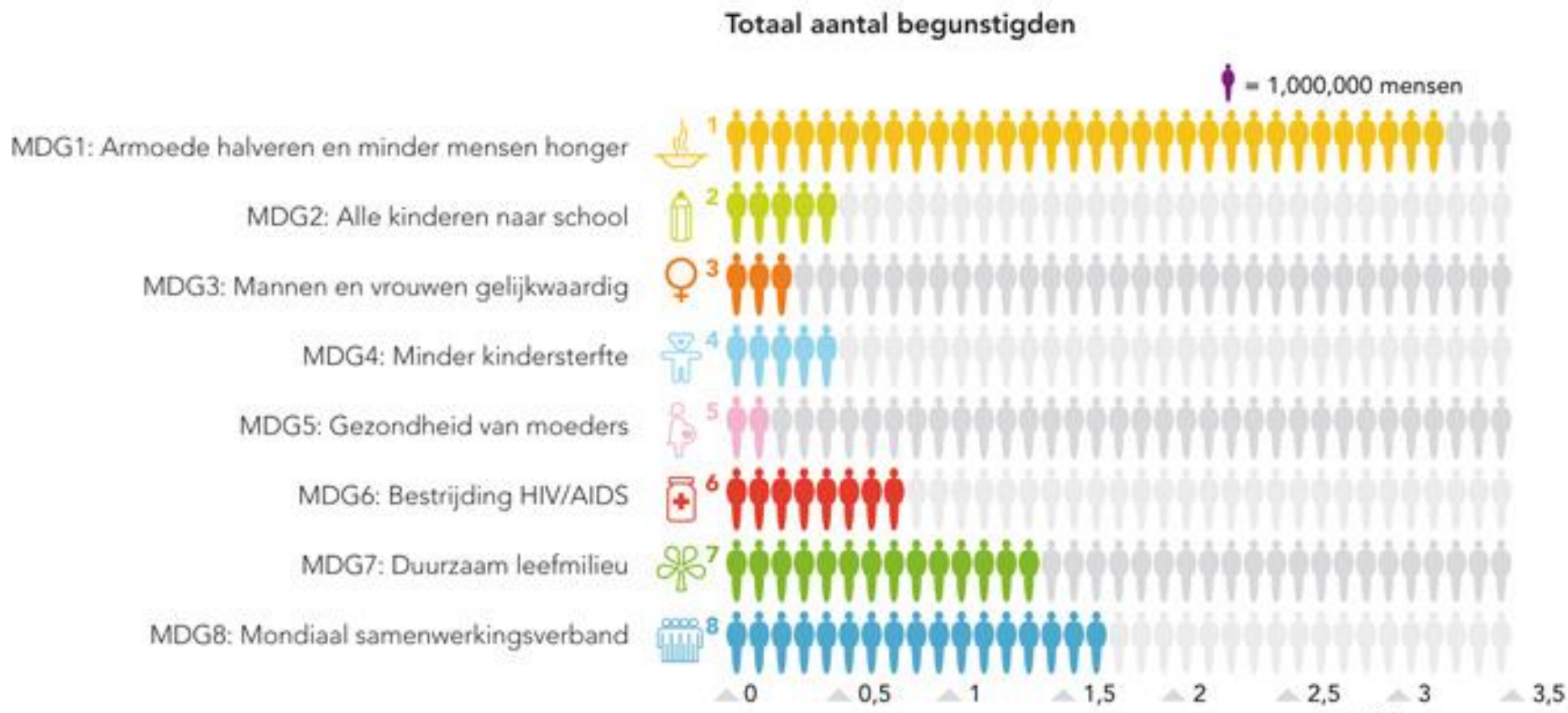
Same layers , different order:

- 1. Economic multiplier**
- 2. Philanthropy: tradition, needs, positive context for business**
- 3. Regulation**
- 4. Ethical : corporate gov. = exception**

What is key to improve ???

- Economic responsibilities: far beyond profits multiplier; invest in staff (training, benefits) + SA Mining Chapter (financial partnership, black economic empowerment)
- Philanthropic: HIV/AIDS
- Legal: respect the law
- Ethical: « Extractive Industries Transparency Initiative » vs corruption (whistleblowing initiative)

Impact on MDG



Glocal CSR drivers

**Combination of CSR incentives & pressures
most applicable to local & global context**

Local CSR drivers

| | |
|----------------------------------|---|
| Cultural tradition | Latin America: religious Africa: ubuntu Asia: country business system |
| Political reform | Social-politic policy reform processes Ex: S-A, EU candidature for Central/East Europe |
| Socio-economic priorities | Africa: corruption EU: ISR, fairtrade, consumer protection Mexico: tax avoidance |
| Governance gaps | Underresourced gov failed to provide various social services (health, roads, educaion, ...) and transfer responsibility to private actors |
| Crisis response | Catalyzing effect of CSR repsonses Thailland, SA: AIDS US: Katrina Seveso |

Global CSR drivers

| | |
|--------------------------------------|--|
| Market access | BoP CSR passport to developed countries |
| International standardization | Agriculture Textile Mining |
| Investment incentives | SRI |
| Stakeholder activism | Development agencies, NGO, trade unions, Business associations |
| Supply chain integrity | Fairtrade auditing , SA 8000, FSC ... Ex: Walmart |

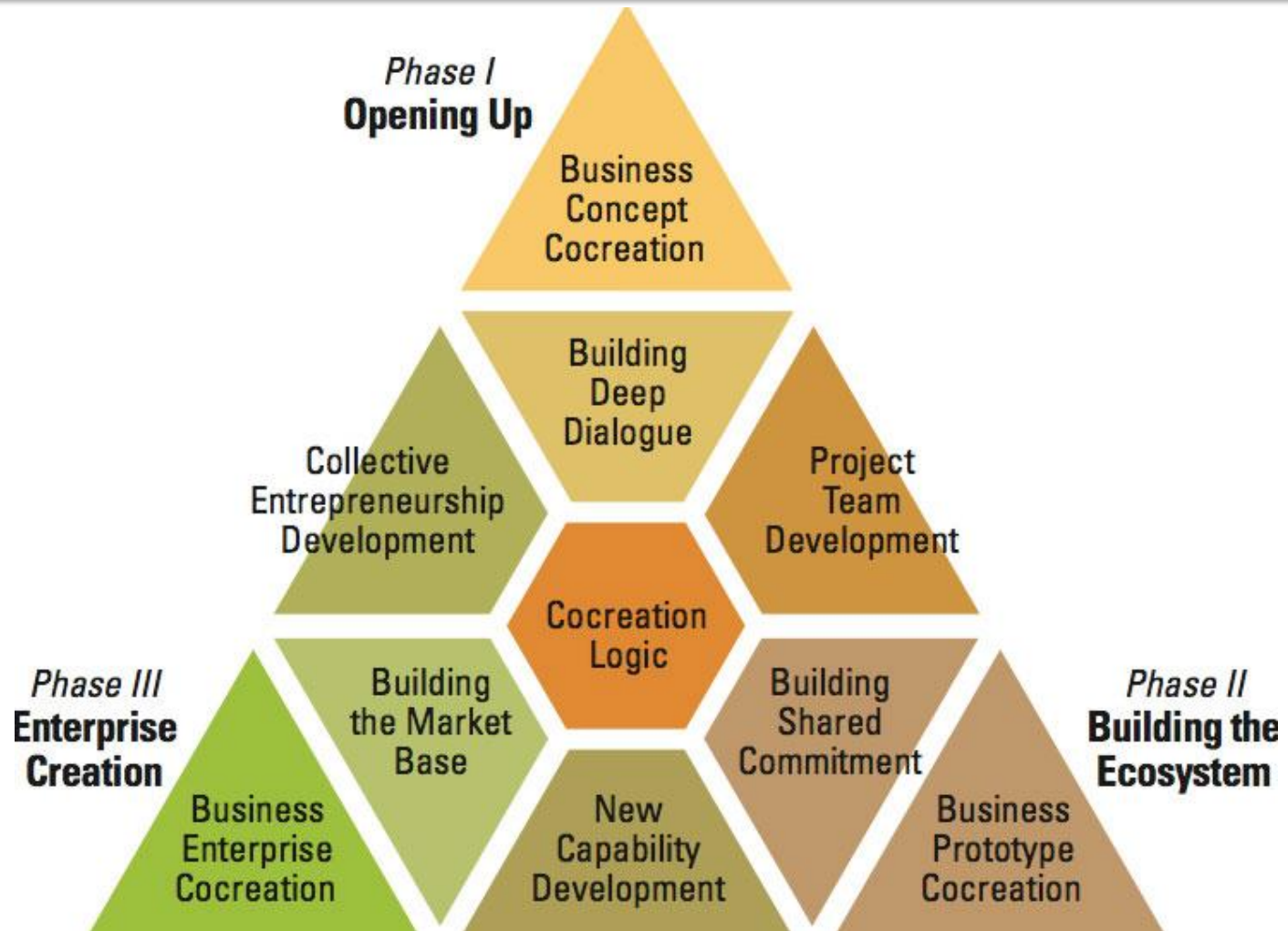
Native capability

Remember Yunus « *Our primary responsibility is to LIFT rather to see an opportunity to make money. We should see them as potential producers, creative people who can take charge of their own life and transform it »*

In practice: not only NGOs but business initiatives have to become embedded in the community and develop social capital, trust and relationship.

Ex: SC Johnson

BoP Protocol



Native capability: glocality in practice



CCS - Community Cleaning Services is an emerging Kenyan nonprofit social enterprise working with entrepreneurial teams across Nairobi's low-income communities providing significantly cleaner, more hygienic and more "usable" toilets at a cost each client can afford (usually less than \$0.25 per family per week, the same cost as a soda).

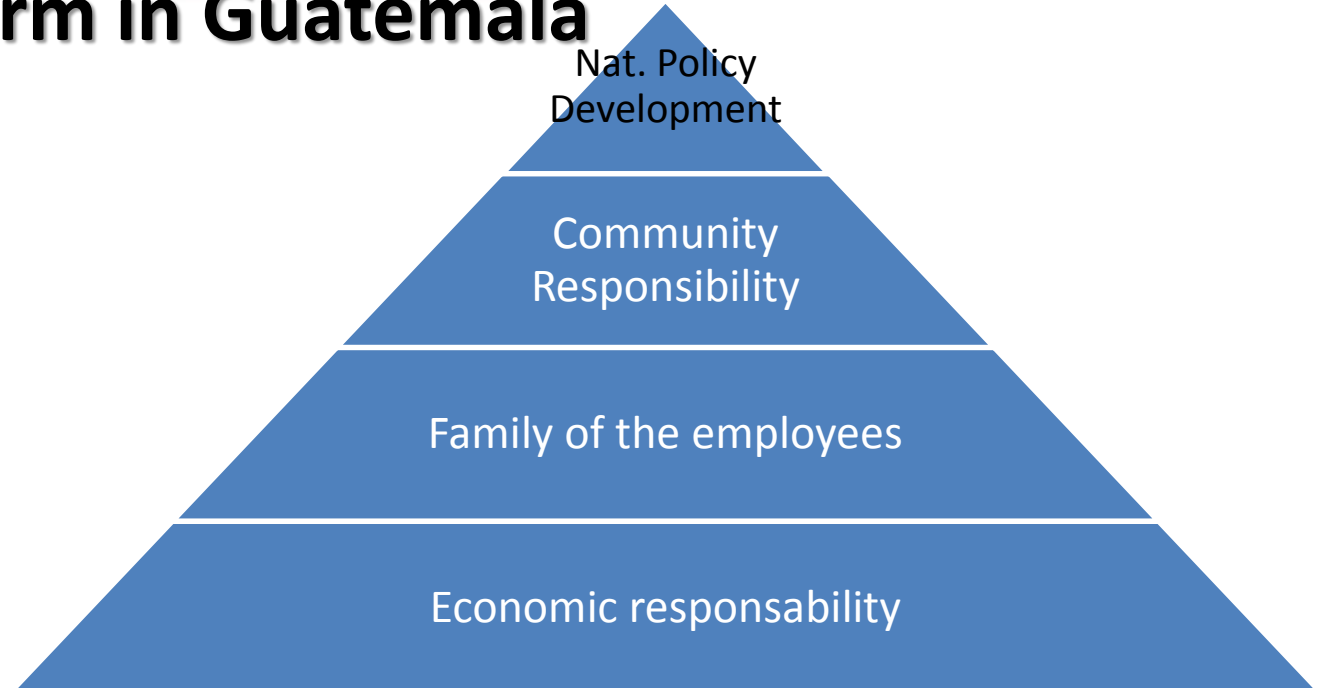


Glocality in practice

- **BHP Billiton in Mozambique & the & Business Community Index**



- **Sugar Platform in Guatemala**

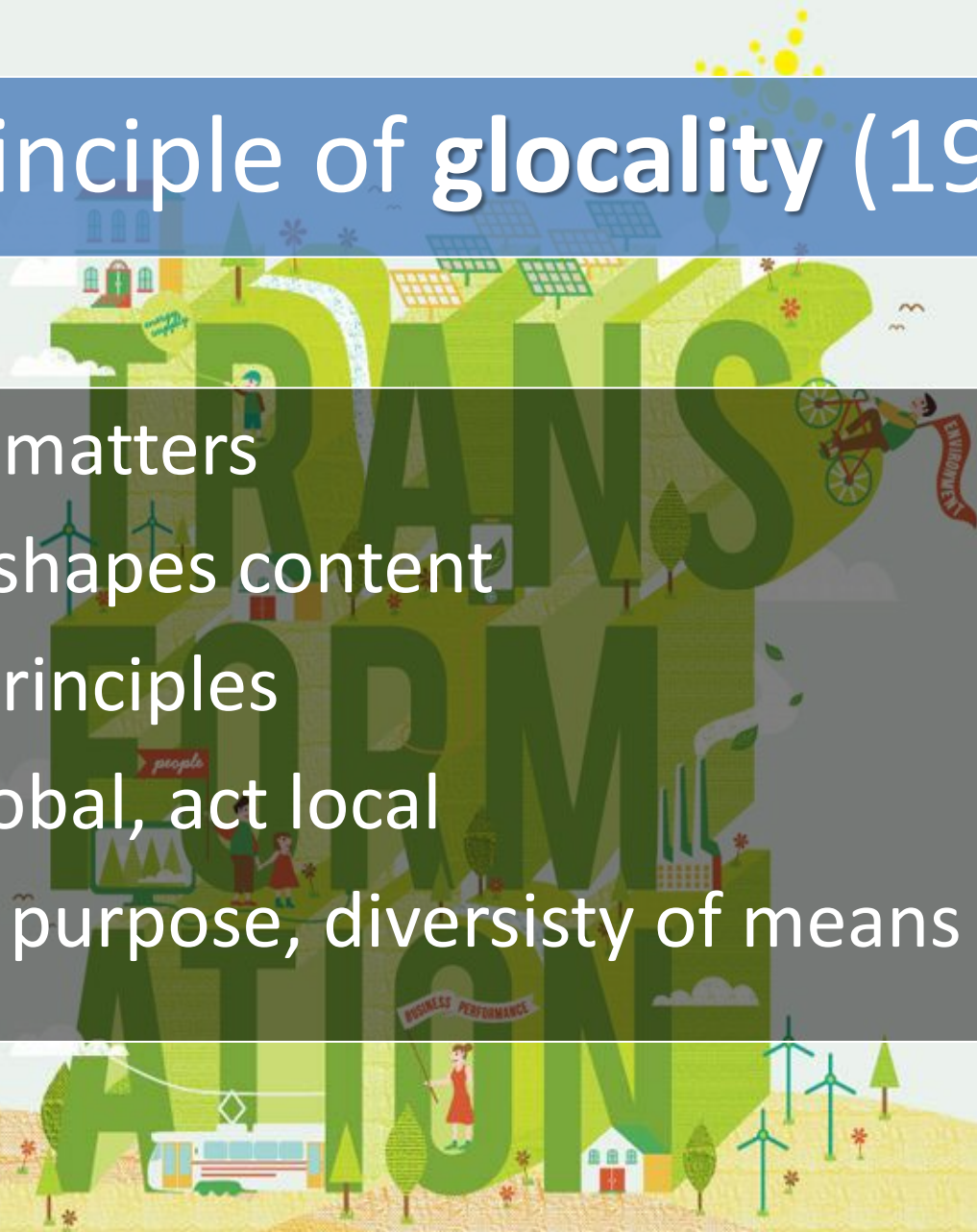


Social Media muddle



The principle of glocality (1992 -)

- Context matters
- Culture shapes content
- Global Principles
- Think global, act local
- Unity of purpose, diversity of means



CSR 2.0 principles

Creativity: no tick-box approach anymore

Scalability: large scale « choice-editing »

Responsiveness: stakeholder-driven partnerships

2 Glocality: international norms with local contexts

0 Circularity: cradle-to-cradle approach

The principle of circularity

- **Systemique**
- **Holistique:**
 - doctrine ou point de vue qui consiste à considérer les phénomènes comme des totalités.
 - système de pensée pour lequel les caractéristiques d'un être ou d'un ensemble ne peuvent être connues que lorsqu'on le considère et l'appréhende dans son ensemble, dans sa totalité, et non pas quand on en étudie chaque partie séparément

Source: JC Smuts, 1962

The principle of circularity

« Rien ne naît ni ne périt, mais des choses déjà existantes se combinent, puis se séparent de nouveau. »,

Anaxagore (500 – 428 av. J.-C).

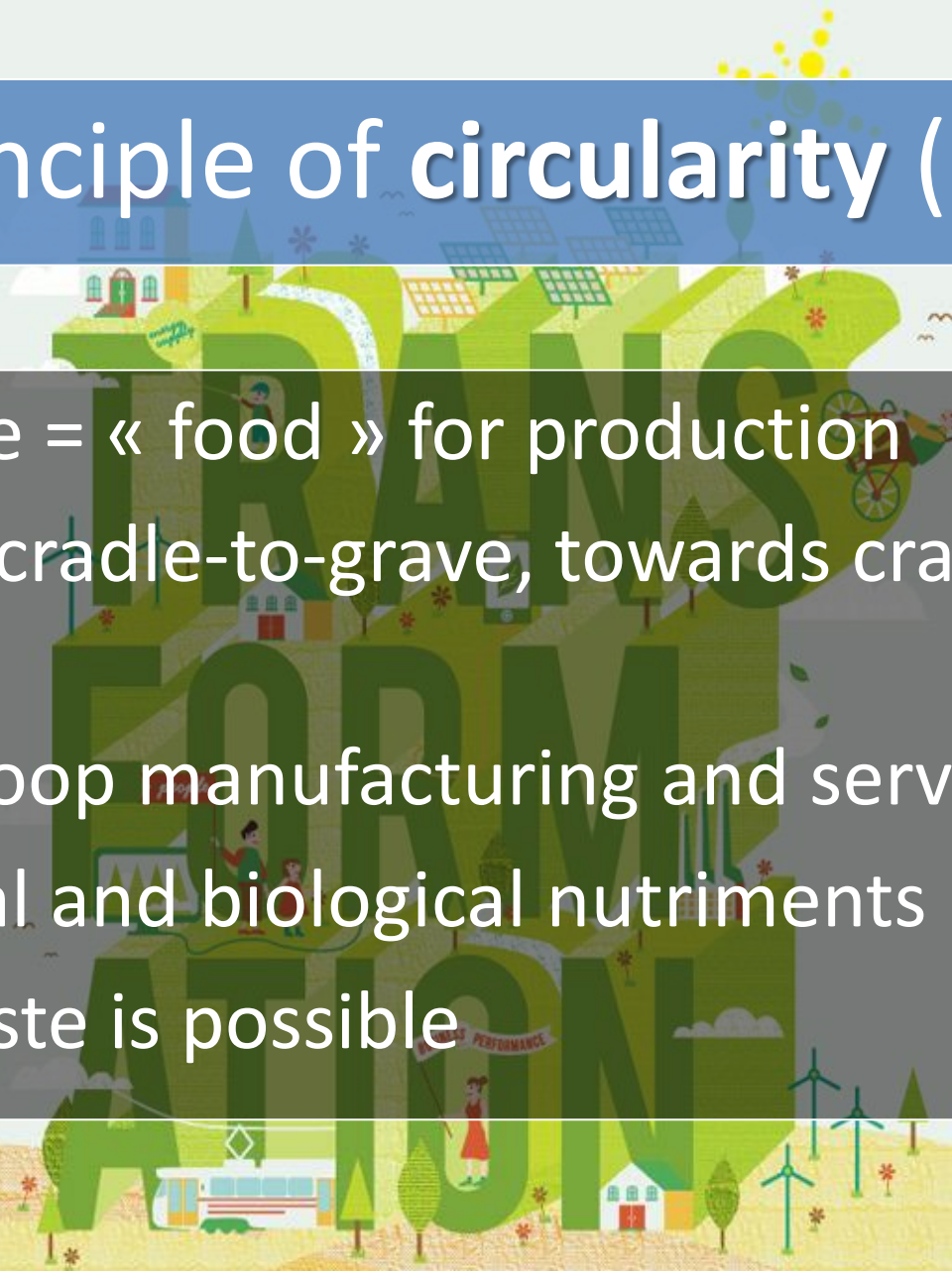


« Rien ne se perd, rien ne se crée, tout se transforme. »

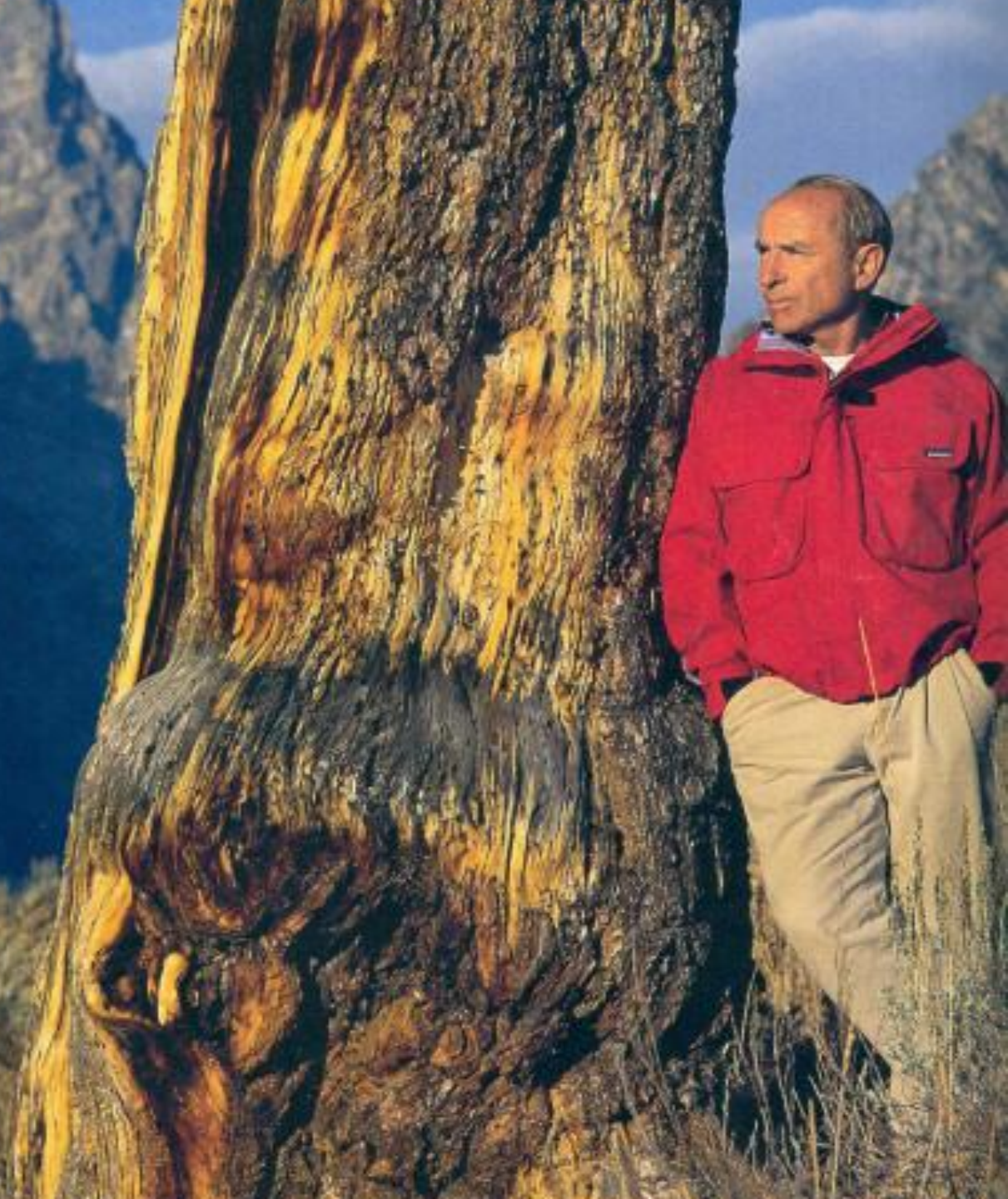
Lavoisier (1743-1794)

The principle of circularity (2002 -)

- All waste = « food » for production
- Beyond cradle-to-grave, towards cradle-to-cradle
- Closed loop manufacturing and services
- Technical and biological nutrients
- Zero waste is possible



"We can use our human ingenuity to steward rather than pillage our remaining inheritance. But the need is urgent."



- 1957: foundation by Yvon Chouinard
- 1985: 1% for the planet
- 1988: desurbanize Yosemite Valley
- 1990: WAKE-UP call

classic growth → natural growth

DON'T PRIME THE PUMP !

- Environmental impact assesment

Cotton villain
(25% toxic pesticides)





« A company has a responsibility to not wait for the government or the customer to tell what to do , that as soon as you find out you're doing something wrong, stop doing it ! »

- 1994: 100% organic (co-sign loans & micro-credit for producers)

- 2000: GRI compliant

« Bullshit ! » « Boring & don't challenge the company »

- 2007: Footprint Chronicles[®]

Story of the products: design → fiber creation →

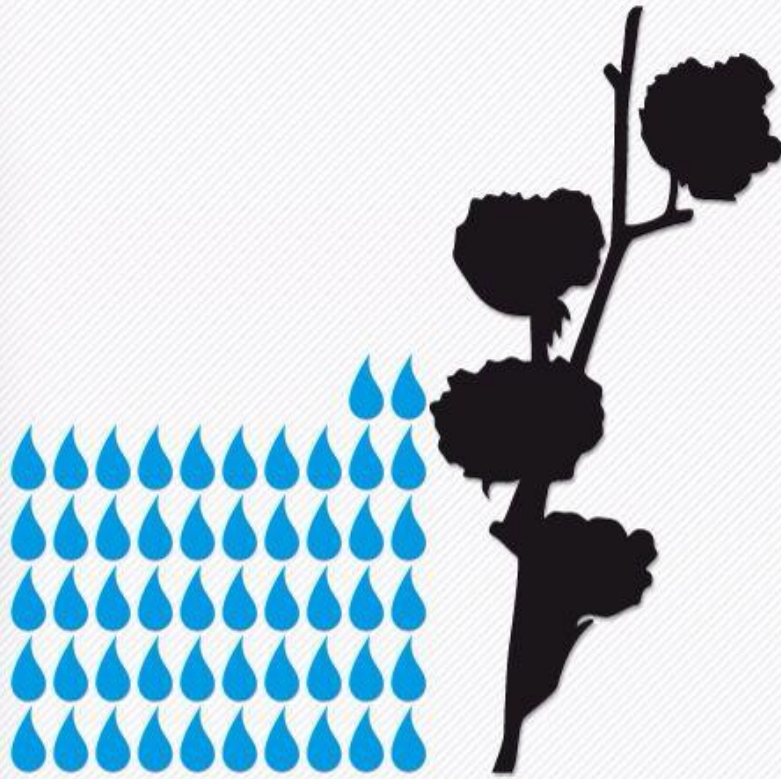
Construction → shipment : 150 products

Life Cycle Assessment (LCA)

- Tool for the systematic evaluation of the environmental aspects of a product or service system through all stages of its life cycle.
- All the pollution from stage of digging or harvesting raw materials to the waste that remains after using a product is taken into account.
The aim is to minimize the environmental burden throughout the complete production chain rather than optimizing individual production processes within than chain”
- ISO framework :ISO 14040 series.

Life Cycle Assessment (LCA)





2592 *litres of water for*

240 g *of Cotton*



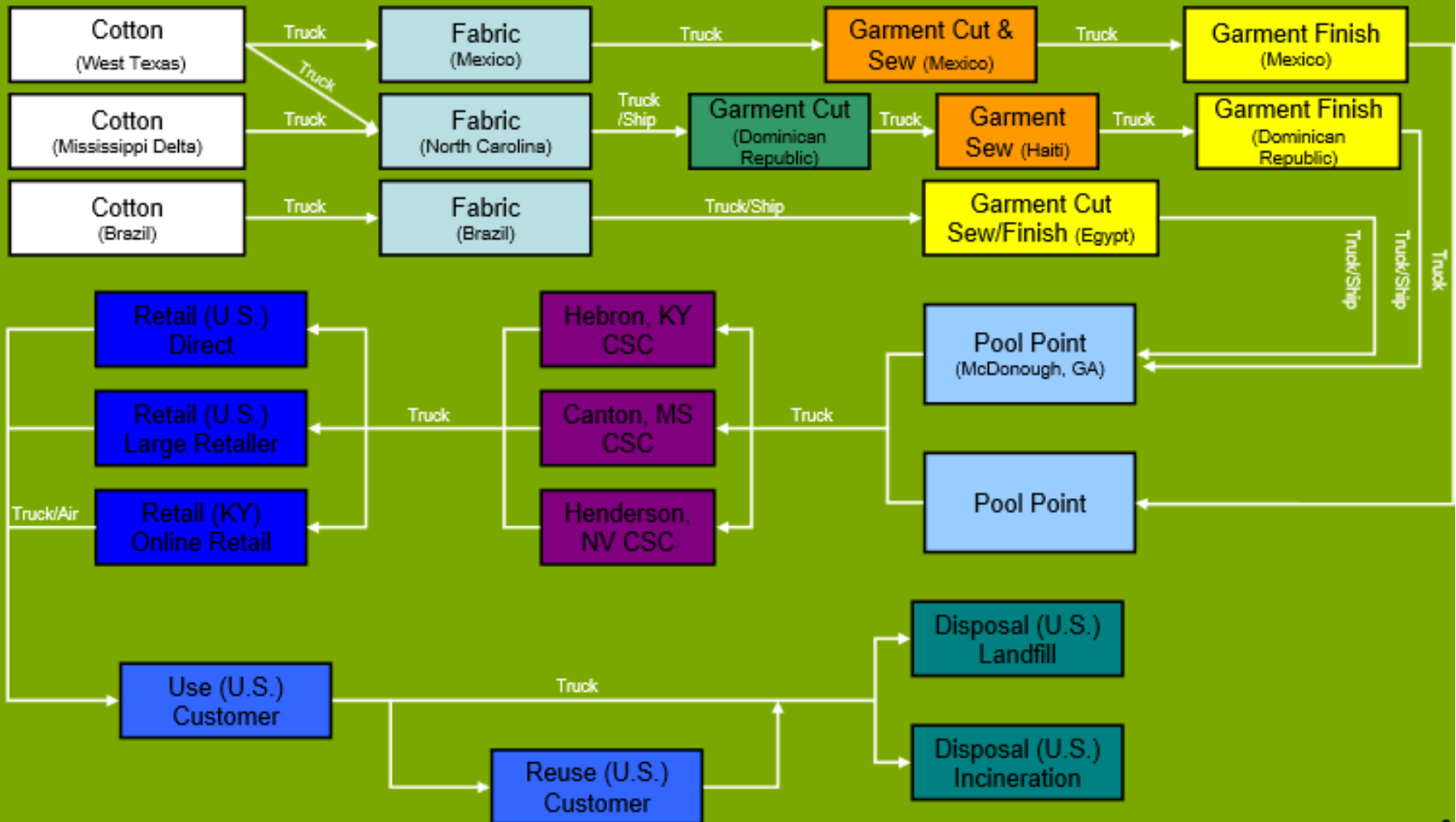
Cycle de vie d'un jean

- **Coton** : 7000 à 29000 litres d'eau/kg pour sa culture (source: WWF). + pesticides & engrais.
- **Dé lavage** (ennoblissement): problèmes de santé (silicose) et pollution par rejets.
- **Transport**: en pièces détachées + assemblage. Un jean peut parcourir 65 000 kms (source: Guardian).
- **Usage** : lavage

Levi's® 501® Jean System Boundary

Levi's

Studied product produced for U.S. market during the 2006 production year using 0193 medium stone wash finish



501[®] ORIGINAL JEANS

RINSE RUN (PC9 00501-0115)

| IMPACT CATEGORY | QUANTITY |
|-----------------------------------|------------------------------------|
| GLOBAL WARMING POTENTIAL | 15 Kg CO2 - equivalents |
| ENERGY USE | 197 Megajoules |
| RENEWABLE ENERGY | 13% |
| WATER USE | 6.3 Cubic meters |
| LAND OCCUPATION | 6.8 Square meter x year |
| QUALIFIED SUSTAINABLY GROWN FIBER | 0% |
| PRIMARY WASTE | 0.18 Kg |
| MATERIALS EFFICIENCY | 75% |
| RECYCLED CONTENT | 1% |
| EUTROPHICATION | 0.003 Kg Phosphorous - equivalents |
| LAND TRANSFORMATION | 0.002 Square meters |



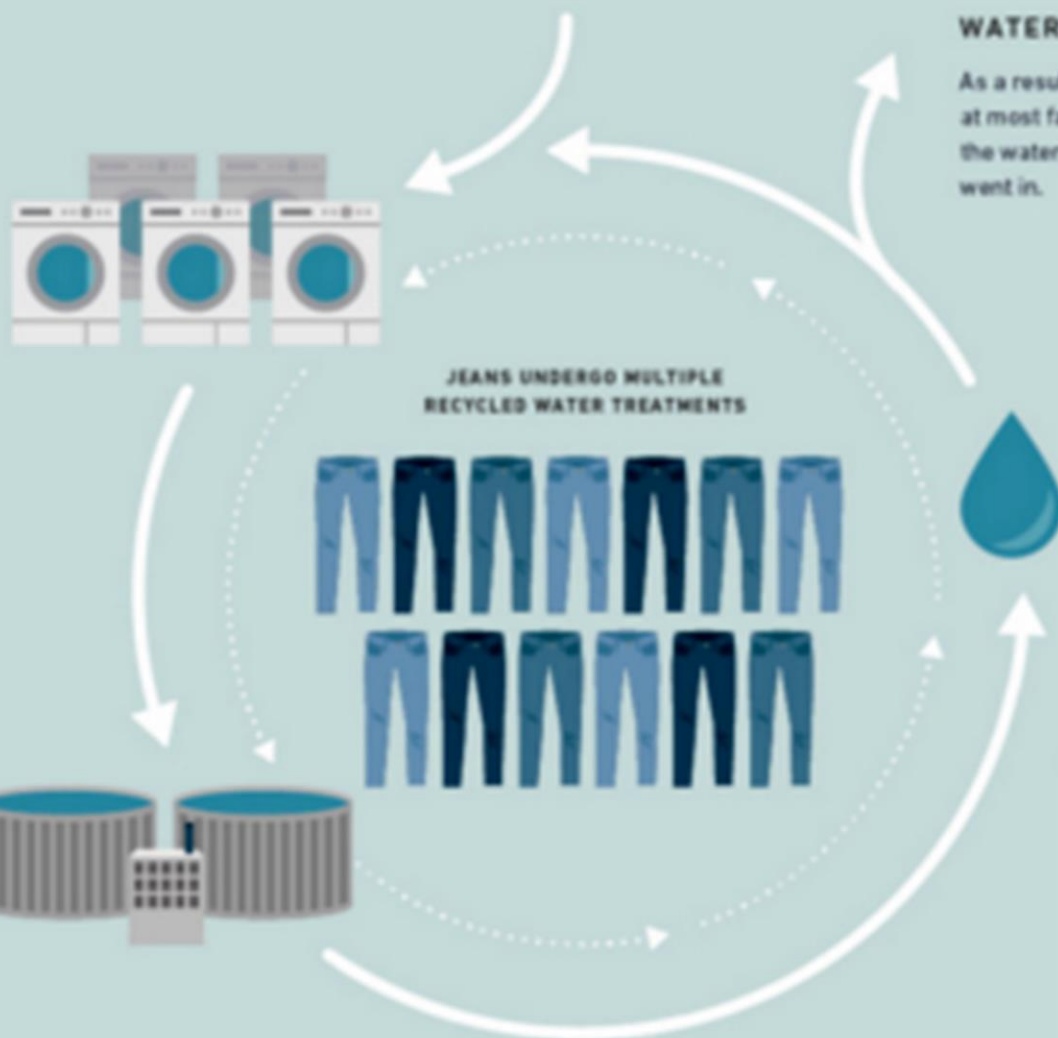
WATER ENTERS FACTORY

WATER EXITS FACTORY

As a result of our strict water standards, at most factories that make our products, the water leaving is cleaner than when it went in.

MANUFACTURING

Using LS&Co.'s Recycled Water system, one of our supplier factories in China produced 100,000 pairs of Levi's® women's jeans while saving 12-million liters of water. That's enough to fill almost five Olympic-sized swimming pools.



RECYCLED WATER TREATMENT

Our Recycled Water program provides additional treatment, allowing the water to be used again and again in the manufacturing process.

WATER TREATMENT

At all of the factories that make our products, water must be treated to meet LS&Co.'s strict global effluent standards.

INNOVATIONS LIKE THIS RECYCLED WATER SYSTEM ARE PART OF OUR EFFORTS TO REDUCE THE COMPANY'S IMPACT ON THE PLANET.

LS&CO. PLANS TO COLLABORATE WITH OTHER FACTORIES AROUND THE WORLD TO EXPAND THE NEW SYSTEM'S IMPACT AND SAVE EVEN MORE OF THIS VITAL NATURAL RESOURCE.

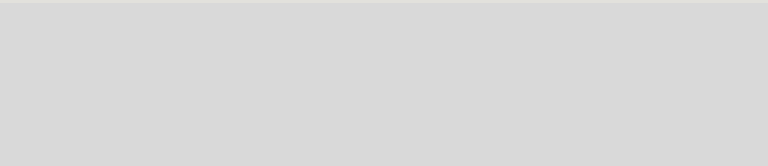


3 BILLION

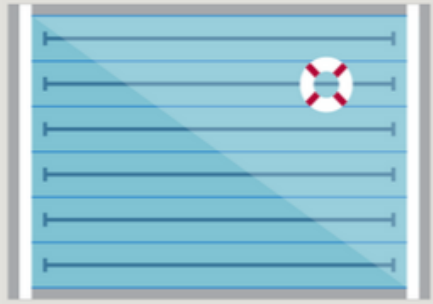
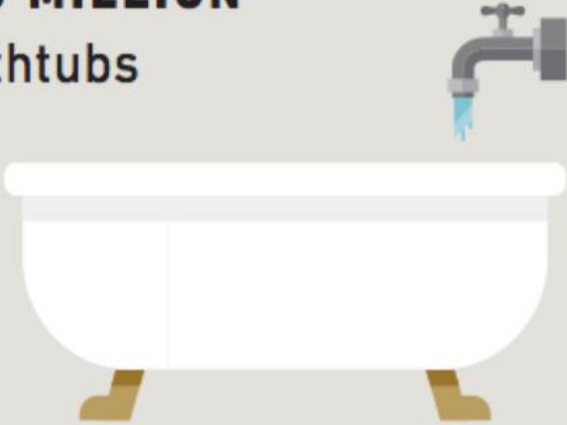
8oz glasses of drinking water



Drinking water for nearly
811,000 PEOPLE
for one year



4.5 MILLION
bathtubs



308
Olympic sized
pools

Providing **DRINKING WATER**
for the city of
NEW YORK or **LONDON**
for an **ENTIRE MONTH**



Alternatives ?



Footprint Chronicles[®]

THE NEW FOOTPRINT CHRONICLES:
REDEFINING CORPORATE RESPONSIBILITY



http://youtu.be/pfoBU_48ZNU

The screenshot shows the Patagonia Footprint Chronicles interface. At the top, there's a navigation bar with the 'footprint' logo and three buttons: 'CHOOSE A PRODUCT', 'DIGGING DEEPER', and 'JOIN THE DISCUSSION'. Below this is a world map with a dotted line connecting three red dots across the Atlantic and Pacific Oceans. A row of four small images is positioned below the map. The main content area features a green and grey 'Stretch Ascent Jacket' on the left. To its right, the title 'Stretch Ascent Jacket' is followed by 'View Details' and 'Men's | Women's'. Below the jacket are five icons: a lightbulb, a circular arrow, a CO₂ molecule, a trash can, and a water drop. The page is divided into three columns of text: 'The Good', 'The Bad', and 'What We Think'. At the bottom, there is a footer with contact information and the Patagonia logo.

footprint CHOOSE A PRODUCT DIGGING DEEPER JOIN THE DISCUSSION

Stretch Ascent Jacket

View Details Men's | Women's


The Good
The Stretch Ascent Jacket uses recycled polyester and a solvent-free film to reduce the environmental impact of manufacturing and to make the shell easier to recycle at the end of its useful life. Best of all, its stretch actually improves the garment's performance.

The Bad
The recycled polyester comes from Japan, which increases the jacket's carbon footprint. The shell is coated with Deluge® DWR (durable water repellent) finish, which contains perfluorooctanoic acid (PFDA), a synthetic chemical that is now persistent in the environment.

What We Think
The water-repellent coating, which lends the Stretch Ascent Jacket its lightweight durability and breathable water resistance, is the least environmentally harmful option that also meets our high performance standards. Our analysis shows that the benefit of using recycled polyester far outweighs the detriment of transporting the material from Japan.

Call us anytime: 1.800.828.6448 or visit patagonia.com | © 2010 Patagonia, Inc.

patagonia

A photograph of an elderly man with white hair, wearing a green sweater and brown overalls, working in a workshop. He is looking down at something in his hands. The background is filled with various tools, a fire extinguisher, and machinery.

« Stop focusing on the symptoms ,
look at the cause ! »

*Growth_Over-consumption_Poorly design
manufactured goods & process*

- C2C production & consumption
- Sustainability does not exist: LEVELS

Look at the cause !

DON'T BUY THIS JACKET



COMMON THREADS INITIATIVE
Together we can reduce our environmental footprint.

TAKE THE PLEDGE

“buy only what I need (and will last), repair what breaks, reuse (share) what I no longer need and recycle everything else.”



Worn Wear

a film about the stories we wear

patagonia

FORTUNE

SEPTEMBER 8, 2008

The Coolest Company On The Planet

The story of how **patagonia** founder Yvon Chouinard took his passion for the outdoors and turned it into an amazing business.

BY SUSAN CASEY (PAGE 62)

PLUS

Who's to Blame for the Subprime Mortgage Mess? (PAGE 21)



"It would be hard to say if the success of the magazine is due to the success of the business or the other way around."

WWW.FORTUNE.COM

WHY ?

« NOT TO DO SO
WOULD HAVE BEEN
UNCONSCIONABLE ! »

« Leading an examined life
is a real pain in the ass »



Why CSR 2.0 ?

Nokia lifecycle

Case study: Integrated Product Policy for Nokia

In 2004, a Nokia phone was chosen to demonstrate the principles of IPP. In 2005, there were over 2.2 billion mobile phone subscriptions globally. The sheer quantity magnifies any environmental impact of this product. The life cycle analysis showed energy consumption is the greatest impact, both during manufacture of components and during use – when chargers left on ‘no-load’ consume electricity constantly. One outcome is that, by the middle of next year, new phones should have on-screen reminders to unplug the charger once charging is complete. It is estimated that, if 10% of worldwide subscribers unplug their chargers once their phone is fully charged, enough energy would be saved to supply 60,000 European homes for one year.⁶⁰



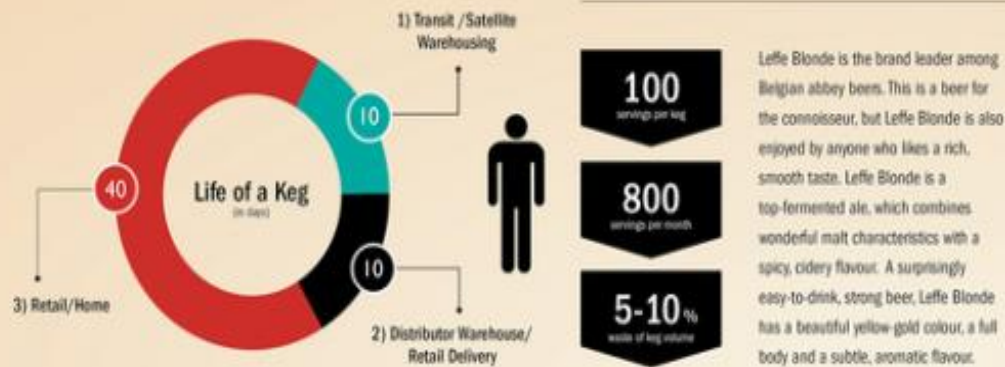
60 gr

600 gr

600 kg

WHAT'S IN A PINT?

A Life-Cycle Analysis of Leffe Blonde Draft Beer



$$5 \text{ g of CO}_2/\text{km} \times 5000 \text{ km travelled} = 25.0 \text{ kg of CO}_2$$



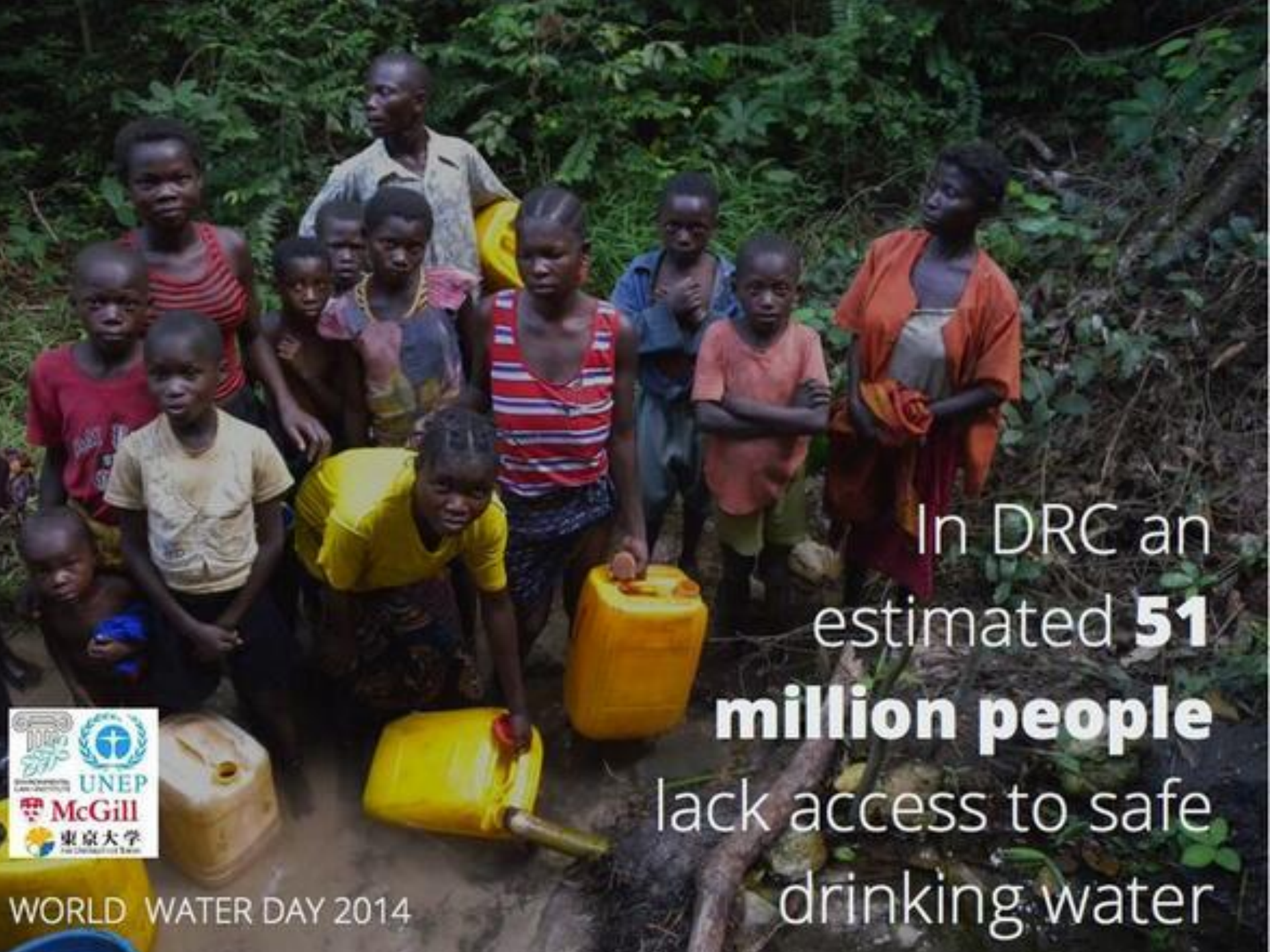
$$18 \text{ g of CO}_2/\text{km} \times 1700 \text{ km travelled} = 30.3 \text{ kg of CO}_2$$



$$114 \text{ g of CO}_2/\text{km} \times 10 \text{ km travelled} = 1.14 \text{ kg of CO}_2$$

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- World Resource Institute (WRI). CO2 emissions from transport in 2008: updates calculation tool.



In DRC an
estimated **51**
million people
lack access to safe
drinking water



WORLD WATER DAY 2014

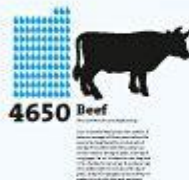
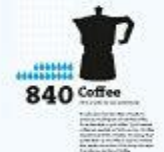
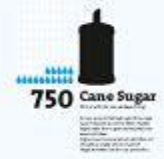
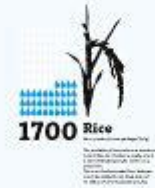
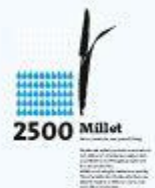
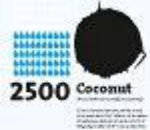
WATER FOOTPRINT

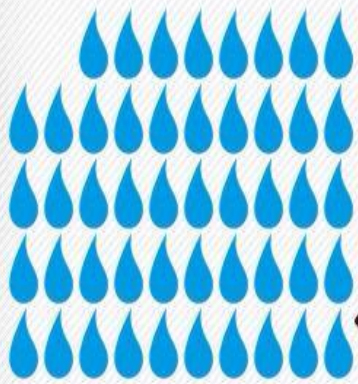
virtual water
embedded in products

Water footprint is the total volume of freshwater that is required to produce goods and services, including the water that is incorporated in them. It is a measure of the water that is used in the production of a product, from the extraction of raw materials to the final disposal of the product.

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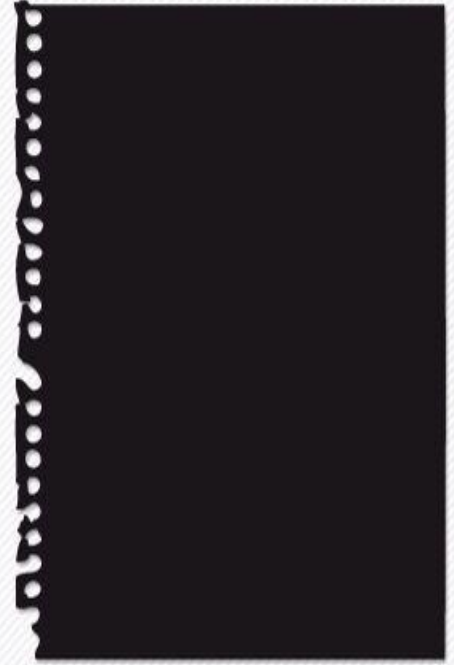
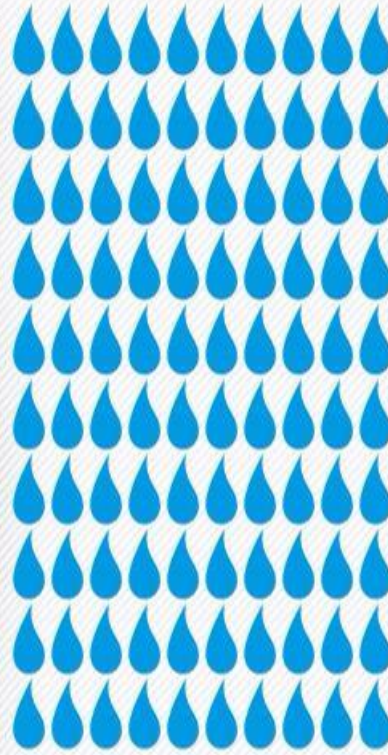
Water footprint is a measure of the water that is used in the production of a product, from the extraction of raw materials to the final disposal of the product. It is a measure of the water that is used in the production of a product, from the extraction of raw materials to the final disposal of the product.





2400 litres of water for

100 g of **Chocolate**



5000 litres of water for

500 g of **Paper**

Water matters

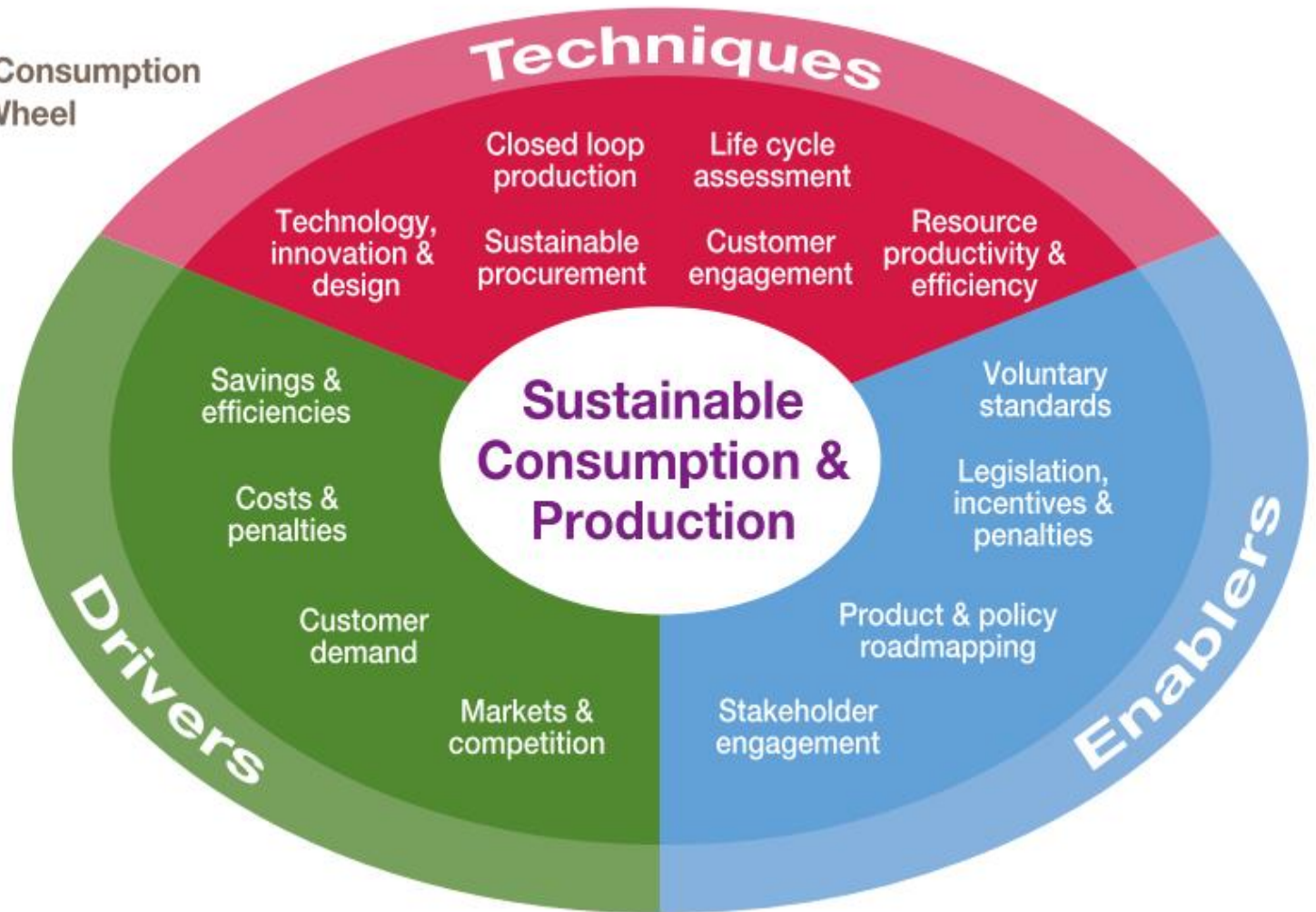


1,5 billion beverages /day
2,5 l water/ l C-C beverages

- Defensive → Offensive
- « Real relevance is using company's core competence to address issues that have a societal concern »
- No access to water: no business
- « Part of the problem, part of the solution »

Sustainable production & consumption

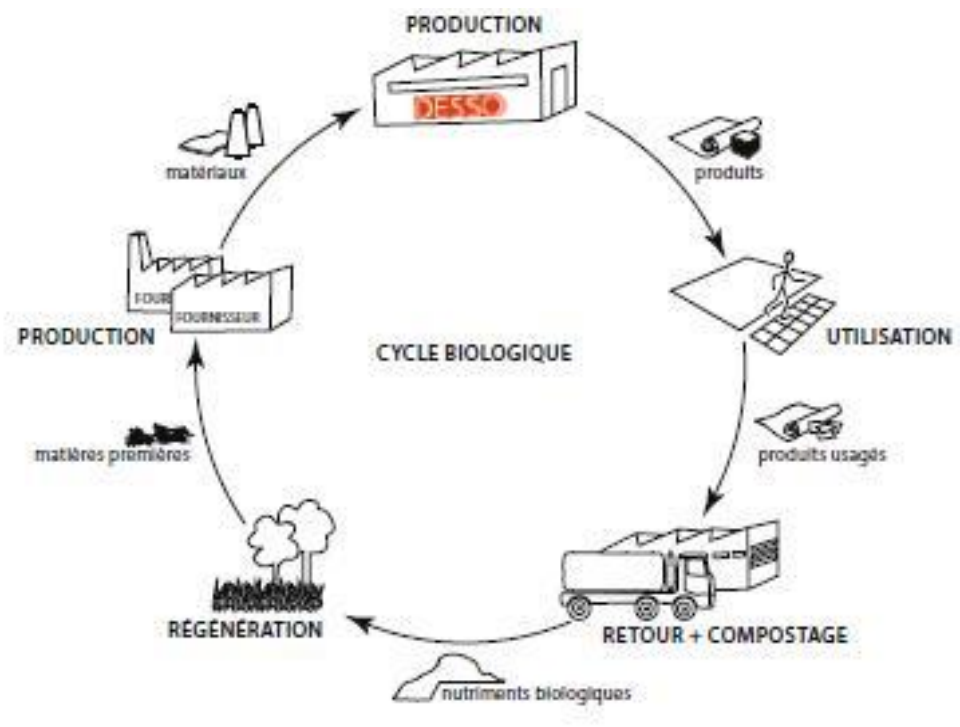
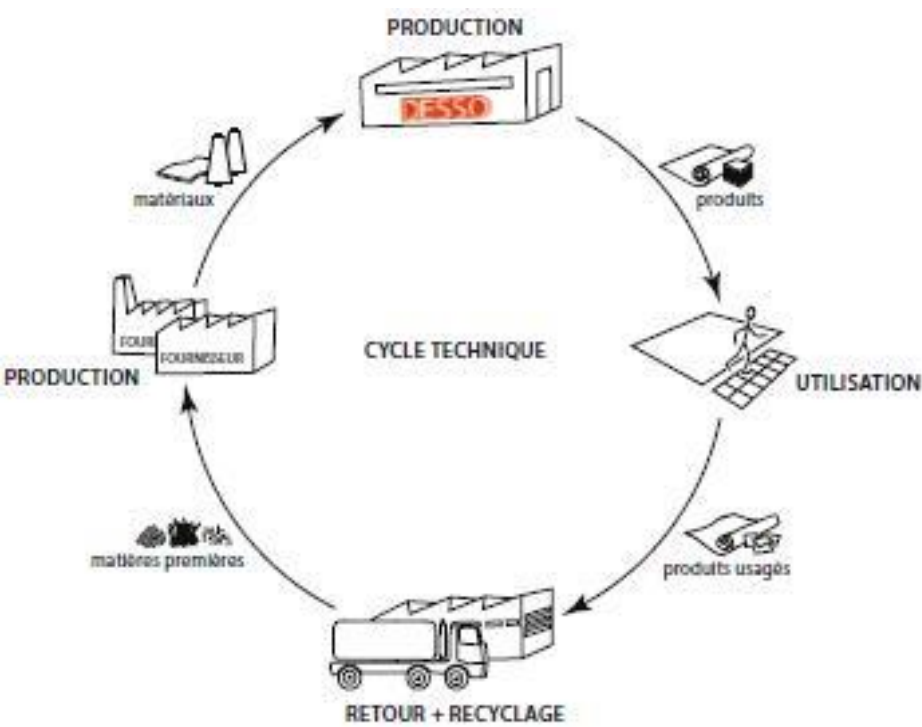
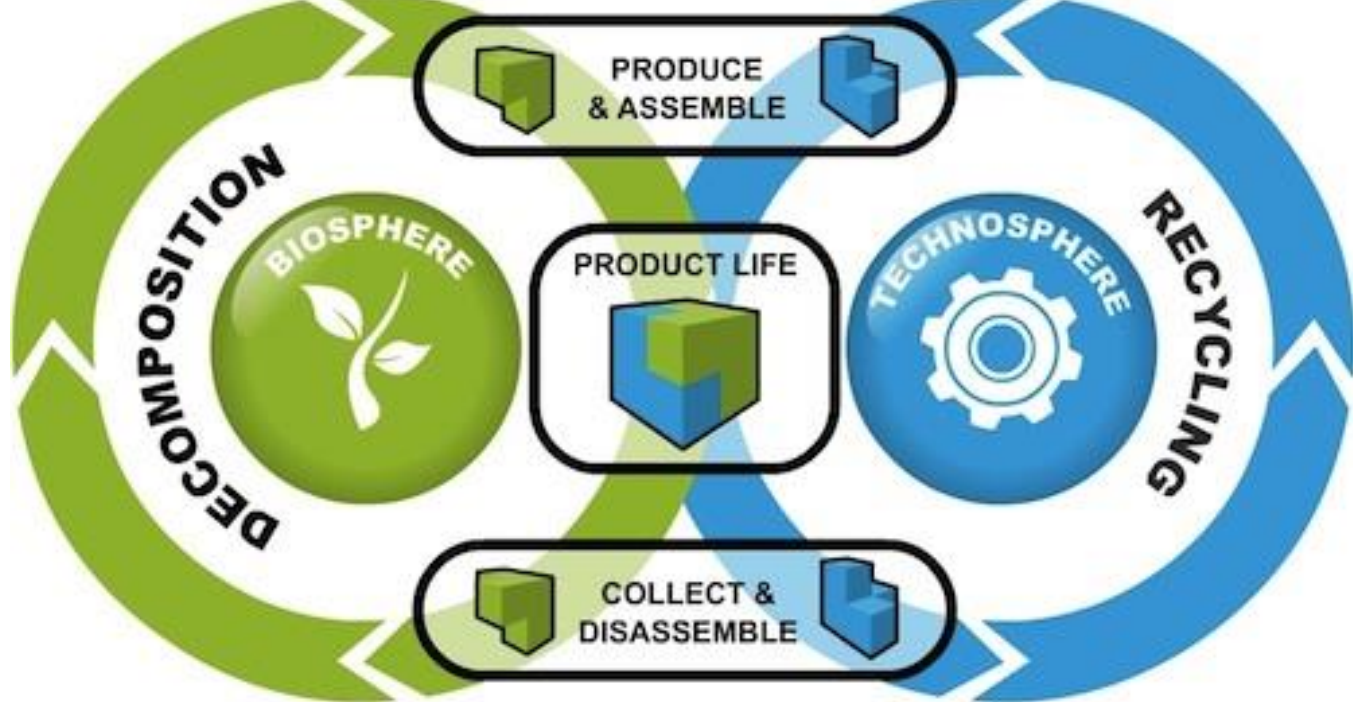
The Sustainable Consumption and Production Wheel



Cradle to cradle

- Technical framework for LCA
- TV set= 4360
- Be less bad = failure of imagination
- Waste = food
- Not only accounting: optimizing
- Closing the loop !





Life cycle assessment



Environmental effects evaluated for the Life Cycle Assessment of the Think chair.



Global warming

By reducing manufacturing and transportation emissions, Think minimizes the greenhouse gases that lead to an increase in global temperatures.



Acidification

Reduction in emissions also helps reduce the acidity of rain, other precipitation, lakes and streams.



Eutrophication

This is the loss of plants and animals in aquatic ecosystems due to loss of oxygen after algae blooms. Reducing pollution, such as nitrogen oxides, helps reduce these algae blooms.



Photochemical smog

VOCs (volatile organic compounds) are eliminated in Think manufacturing, helping to reduce this kind of air pollution.



Abiotic resource depletion

This is the depletion of non-renewable resources like metal and oil. Because Think is extremely lightweight, and because it's made with up to 41% recycled content, it uses far fewer raw materials than comparable chairs.



Waste

Easy to recycle, Think produces almost no waste. Low-waste packaging and efficient shipping reduce waste even more.



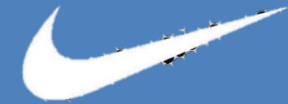
Toxic emissions

Think contains no mercury, PVCs, asbestos, solvents, CFCs, PBBs, methylene chloride, formaldehyde or HCFCs. Manufacturing produces no VOCs.



- Steelcase / BMA Ergonomics / Kinnarps

Nike Considered



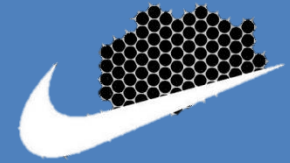
« So much of environmental debate addressed end-of-pipe problems and end-of-pipe solutions »

« And here was (C2C) a strategy that was turning that on his head. **It was not about restriction or reaction.** It created positive solutions at the front of the design process. (...) If you talk about environmental management systems and eco-efficiency, people just roll their eyes. But if you talk about **innovation and abundance, it's inspirational.** »

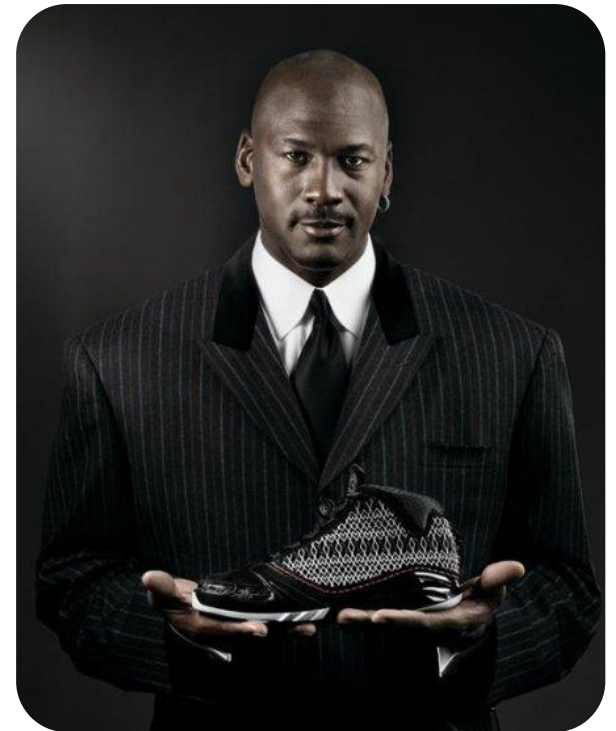


Sarah Severn,
Nike's Director of
Corporate
Sustainable
Development

Nike Considered



«By continuously raising the standard, we envision the future where the shoes you were today become the shoes, wear or equipment you use tomorrow. This closed looped manufacturing process where nothing is wasted and everything is kept in play, is not just a wishful thinking, it's the future»



MATERIAL CHOICE AND IMPACT

OVER 16,000 MATERIALS ARE USED IN OUR PRODUCTS EACH YEAR.
A PAIR OF SHOES ALONE CAN USE MORE THAN 30 MATERIALS.

Product creation teams use the Nike Materials Index (Nike MSI) to select environmentally better materials. Each material's impacts are assessed in four areas:



ENERGY



CHEMISTRY



WATER



WASTE

EXPLORE

MATERIAL CHOICES AND THEIR
IMPACT ON THE ENVIRONMENT.



1. GENDER

2. SHORTS

3. HOODIE

4. SHOE

5. COMPLETE

NEXT >

Timberland

TIMBERLAND RESPONSIBILITY

HOME CLIMATE PRODUCT FACTORIES SERVICE STRATEGY REPORTING

Our Journey & Commitment



Timberland



Earthkeepers Remakeable

Earthkeepers boots are original, rugged boots with a smaller environmental footprint than other shoes have.



Product Map of Impact



Green Index®
Rating of 4.5

Like all products scored with the Green Index® rating, this Earthkeepers™ boot features a rating for the climate, chemical and resource impact created from raw material extraction through finished product production. The lower the score, the lower the environmental impact.

GREEN INDEX® 4.5

Climate Impact:

Chemicals Used:

Resource Consumption:

Organic Materials

Using organic cotton in our products helps reduce our dependence on conventional cotton, which is grown with chemical pesticides and fertilizers—cutting farm workers, land and water supplies at risk. Organic cotton is grown without harmful chemicals, meaning healthier working conditions & a healthier planet.

Recycled PET materials

Used for more than 30 years in fleece, recycled PET is a new fiber for polyester. T88 fiber comes from post-consumer plastic bottles and is re-processed into linings and leathers. The Earthkeepers™ boot featured here has a lining made from 70% recycled materials.

Leather

Our Earthkeepers™ boots feature premium waterproof leathers that come from tanneries that received silver ratings in the Leather Working Group environmental audit as a result of reduced energy use, reduced waste, and quality water treatment.

Recycled packaging material

Our footwear boxes use animal wax-based inks and are made from 100% post-consumer recycled cardboard. In 2027 and 2028, we aim 100% post-consumer recycled packaging cardboard in our shoe boxes.



Recycled Rubber Outsole

By using recycled components, we reduce our use of raw materials & help keep discarded materials out of landfills. This Earthkeepers™ boot features an incredibly durable, rubber lug outsole made with 30% recycled rubber.

Reduced use of harmful chemicals

Earthkeepers™ boots contain no PVC. We also employ water-based adhesives and avoid utilizing in-replace traditional solvent adhesives that release volatile organic compounds.

Waterproofing

Our boots are made with premium waterproof leathers that come from tanneries that received silver ratings in the Leather Working Group environmental audit as a result of reduced energy use, reduced waste, and quality water treatment.

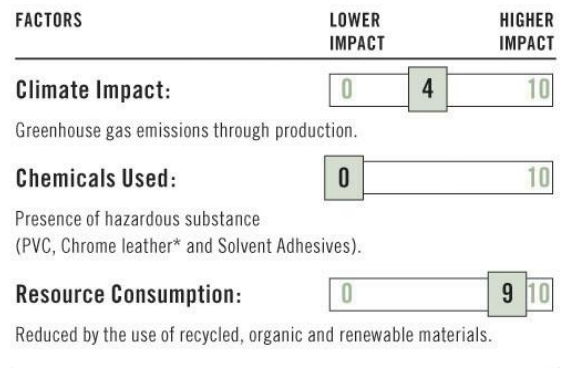
Waterproofing

Our boots are made with premium waterproof leathers that come from tanneries that received silver ratings in the Leather Working Group environmental audit as a result of reduced energy use, reduced waste, and quality water treatment.

GI4.5



GREEN INDEX™ 4.5



*Chrome leather present in leather based shoes
For more information about the Green Index™ rating, see inside the shoe box or visit www.timberland.com/outdoorperformance

GREEN INDEX™

Gobi : eco-conception

- Le Gobi est la première bouteille réutilisable adaptée au bureau, à nos déplacements et activités du quotidien.

Cela se traduit par les caractéristiques suivantes :

- **transparent** parce qu'il est important pour les utilisateurs de voir l'eau et s'assurer de la propreté
- **pèse moins de 100 grammes et mesure 21 cm** entre facilement dans un sac ou une sacoche tout en offrant 40 cl (consommation moyenne pour ½ journée)
- **goulot simple et un peu large** : facile à remplir et à nettoyer.
- **système de personnalisation**
- **petite anse en forme de goutte**



Gobi : eco-conception

- o **Gobi: gourde réutilisable**
- o **Indicateurs:** épuisement des ressources, émissions vers l'air, l'eau et le sol + sécurité sanitaire et durée de vie
- o **5 types d'experts :**
 - o les ingénieurs du département R&D,
 - o Docteur en pharmacie
 - o Laboratoire de tests spécialisé sur les enjeux sanitaires de l'eau par rapport à un contenant.
 - o sociologue expert des comportements de consommation sur les référents (la bouteille, la carafe, le verre, ...) dans l'univers de la consommation d'eau et toutes les images qui y sont attachées
 - o Designer: usages et attentes en termes de forme, hygiène et fonctionnalités.
 - o Leurs propositions ont été soumises à un groupe de 100 personnes qui a bénévolement joué les cobayes et affiné les directions.



Gobi : eco-conception

- o **la sécurité sanitaire** : sans BPA ni phtalates, ... les plastiques les plus répandus ont suscité des inquiétudes ces derniers temps et nous ont amené à renoncer au polycarbonate (BPA) et au PET – et donc au PET le plastique recyclé le plus courant (en raison de questionnements sur l'antimoine, les formaldéhydes et des perturbateurs endocriniens) et à chercher des alternatives innovantes..
- o **Durée de vie**: Pas matériaux agro-sourcés (c'est-à-dire issu de végétaux) car aucun, à ce jour, ne remplissait à la fois nos critères de résistance et nos exigences en termes environnementaux (plantes peu gourmandes en eau, non-OGM entraînant une trop forte utilisation de terres agricoles, ...)
- o **Emballage** : il sera minimal pour les achats par Internet et «massifié» pour les livraisons en B2B.



PLASTIC DETOX: DEPLASTIFY YOUR LIFE

WHY WE NEED TO REDUCE OUR PLASTIC

- PLASTIC LASTS FOREVER
- ANIMALS GET ENTANGLED
- KILLS ANIMALS
- GETS IN THE FOOD CHAIN AND COMES BACK TO US

DRINKS

- NO SAY NO TO BOTTLED WATER AND STRAWS
- BUY MILK IN REUSABLE GLASS BOTTLES
- USE REUSABLE BOTTLES AND COFFEE CUPS
- MAKE YOUR OWN SOY AND NUT MILK
- MAKE YOUR OWN DRINKS
 - HOT CHOCOLATE
 - SODA STREAM
 - FRESHLY SQUEEZED JUICE

FOOD

- PURCHASE IN BULK
- PLAN YOUR MEALS FOR THE WEEK
- LEARN TO COOK FROM SCRATCH
- TAKE COOKING CLASSES
- MAKE YOUR OWN SNACKS & CONDIMENTS
 - DIP
 - YOGHURT
 - BISCUITS

GROW YOUR OWN

FRUIT, HERBS VEGETABLES

SKILLS NEEDED

- PLAN AHEAD
- BE ORGANISED AND PREPARED
- WILLINGNESS TO SHARE WITH OTHERS

RESILIENCE

- STAY STRONG
- PERSEVERE
- ONCE YOU START YOU'LL SEE PLASTIC EVERY WHERE
- TAKE SMALL STEPS

- CHOOSE PLASTIC FREE FIBERS
- COTTON
- HEMP
- SILK
- WOOL

HOW CAN YOU MAKE IT PLASTIC FREE?

- FIBERS TO AVOID
- POLYESTER
- ACRYLIC

CLOTHING

- ASK GOOGLE!

PERSONAL CARE & CLEANING PRODUCTS

- CLEAN WITH VINEGAR, BICARB AND WATER
- METAL SAFETY RAZOR
- CHOOSE NON PLASTIC PRODUCTS
- MAKE YOUR OWN DEODORANT, LIP BALM, ETC
- GOOGLE RECIPES

SHOPPING

- GO TO STORES THAT SELL IN BULK
- BRING BAGS
- SMALL ONES FOR FRUIT AND VEGETABLES
- BRING CONTAINERS FOR MEAT, CHEESE, FISH
- MAKE A LIST OF WHAT YOU NEED

SAY NO TO

- NO STRAW
- PLASTIC BAGS
- COFFEE CUPS
- STRAWS
- BOTTLES
- PLASTIC CUTLERY

Transparency

- Goodguide
- Eco Conso
- EcoCompare



By 2020, corporate transparency will take the form of publicly available sets of mandatory disclosed ESG data—down to a product level—plus web 2.0 collaborative feedback platforms, WikiLeaks-type whistleblowing sites and product rating applications.

Transparency : 7th Generation

seventh
generation.



Caring today for
seven generations
of tomorrow's.™



To Inspire
a consumer
revolution that
nurtures *the* **health**
of the next seven
generations.

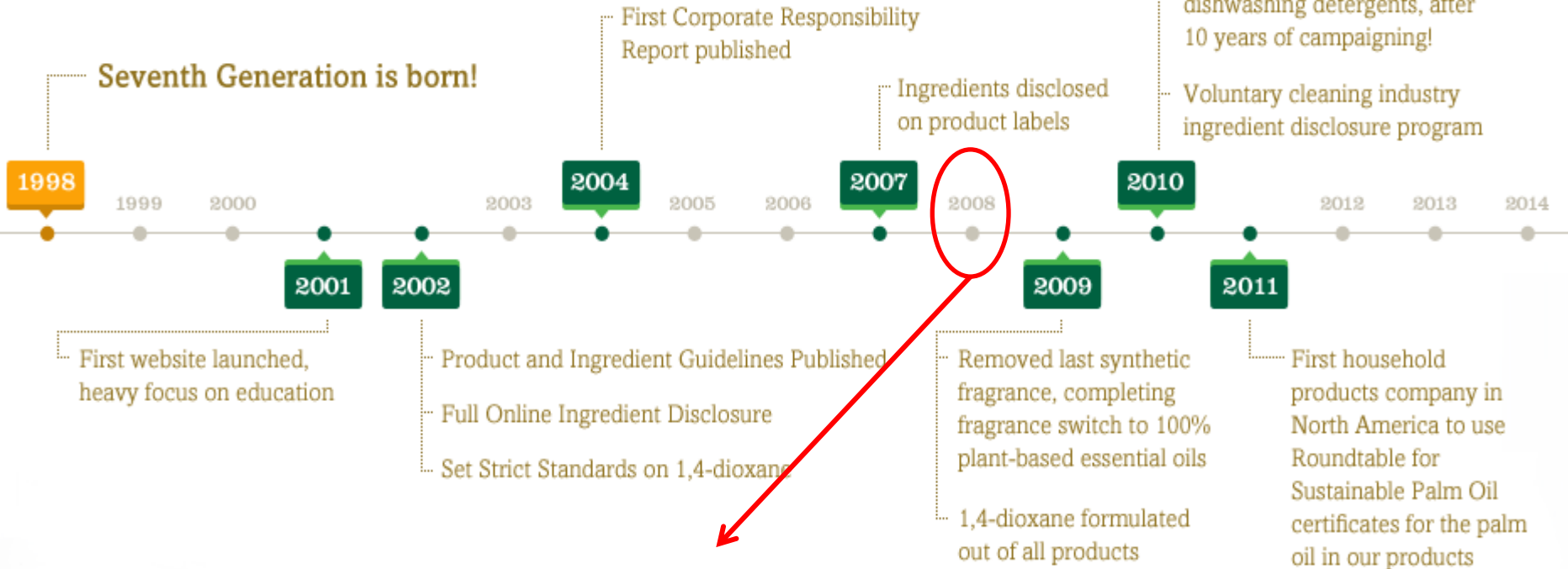
« In our every
deliberation,
we must
consider the
impact of our
decisions on
the next 7
generations »

OF TOMORROW'S™
SEVEN GENERATIONS

TWENTY-FIVE YEARS OF FIRSTS!



Seventh Generation is born!



« Our real mistake was to exclude customers and stake holders from ongoing dialogue about dioxine » → transparency



Our 2020 goals push us to bring sustainable and innovative products to market. [SEE OUR GOALS >](#)



NURTURE NATURE

Source sustainably

All agricultural materials certified sustainable by a credible third party.

Produce zero waste

All products and packaging biodegradable or recyclable

Create and use energy sustainably

All Seventh Generation consumers wash their laundry in cold water



TRANSFORMING COMMERCE

Be radically transparent

All ingredients, materials, packaging, and our supply chain are disclosed

Exert influence beyond our size

Seventh Generation engages industry to create safer consumer products, reduce greenhouse gas emissions, and take responsibility for product packaging



ENHANCING HEALTH

Create healthy products for healthy homes

All Seventh Generation products are not acutely toxic and are free of chronic toxicants; these and all other product benefits are clearly promoted to our consumers



BUILDING COMMUNITIES

Nurture thriving communities

Seventh Generation and its suppliers improve the quality of their business communities, exceeding social standards for health, safety, environment, and equity

Create a vibrant workplace

The “Best Place to Work” in North America*



Tesco: carbon neutral

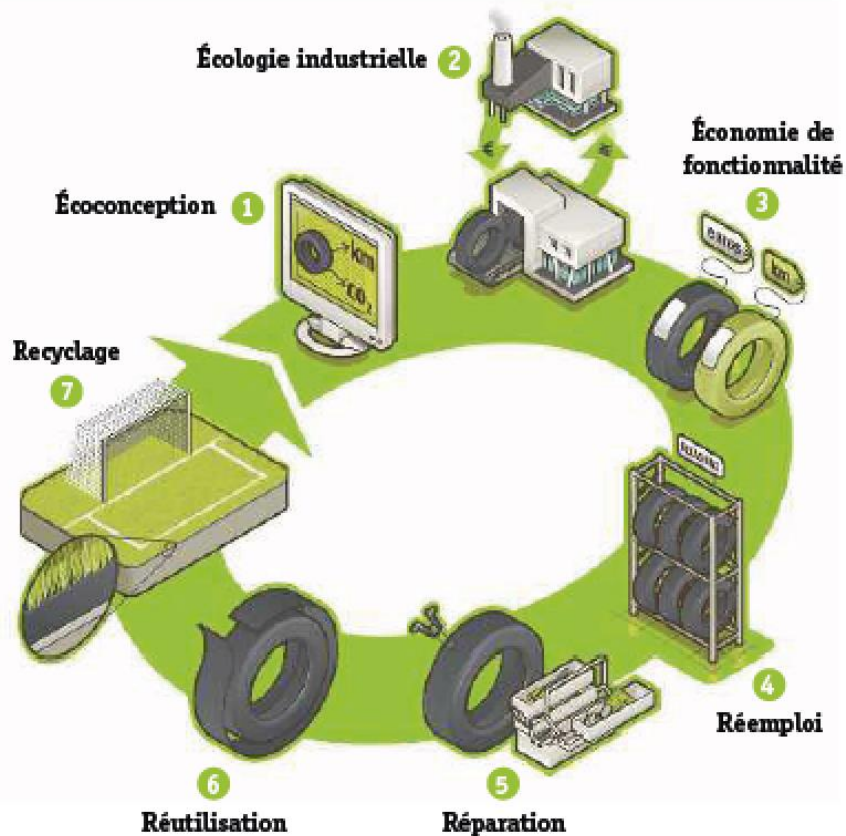
- Prince of Wales's Corporate Leaders Group on Climate Change
- 4 000 000 t CO²/year
- Invest 500 million £
- Partnership with Oxford to assess carbon footprint of their 70000 products: « carbon calories labelling.





Sir Terry Leahy : « There aren't many things that keeps me awake but this one »

Industrial ecology – Circular Economy



Source : Ademe, n° 59, octobre 2012.

L' **économie circulaire**, appliquée à l'industrie : **l'écologie industrielle**.

Il s'agit de ne plus considérer chaque entreprise isolément mais d'examiner comment ces entreprises peuvent interagir et créer un véritable **écosystème industriel** au sein duquel, par exemple, les déchets de l'une deviennent les matières premières de l'autre.

On parle alors de « coproduits ».

Source: Ademe

Industrial ecology – Circular Economy

Kalundborg,
Denmark

Depuis 1970

Echanges d'énergie

Vapeur

Eau chaude

Gaz

Echanges de déchets

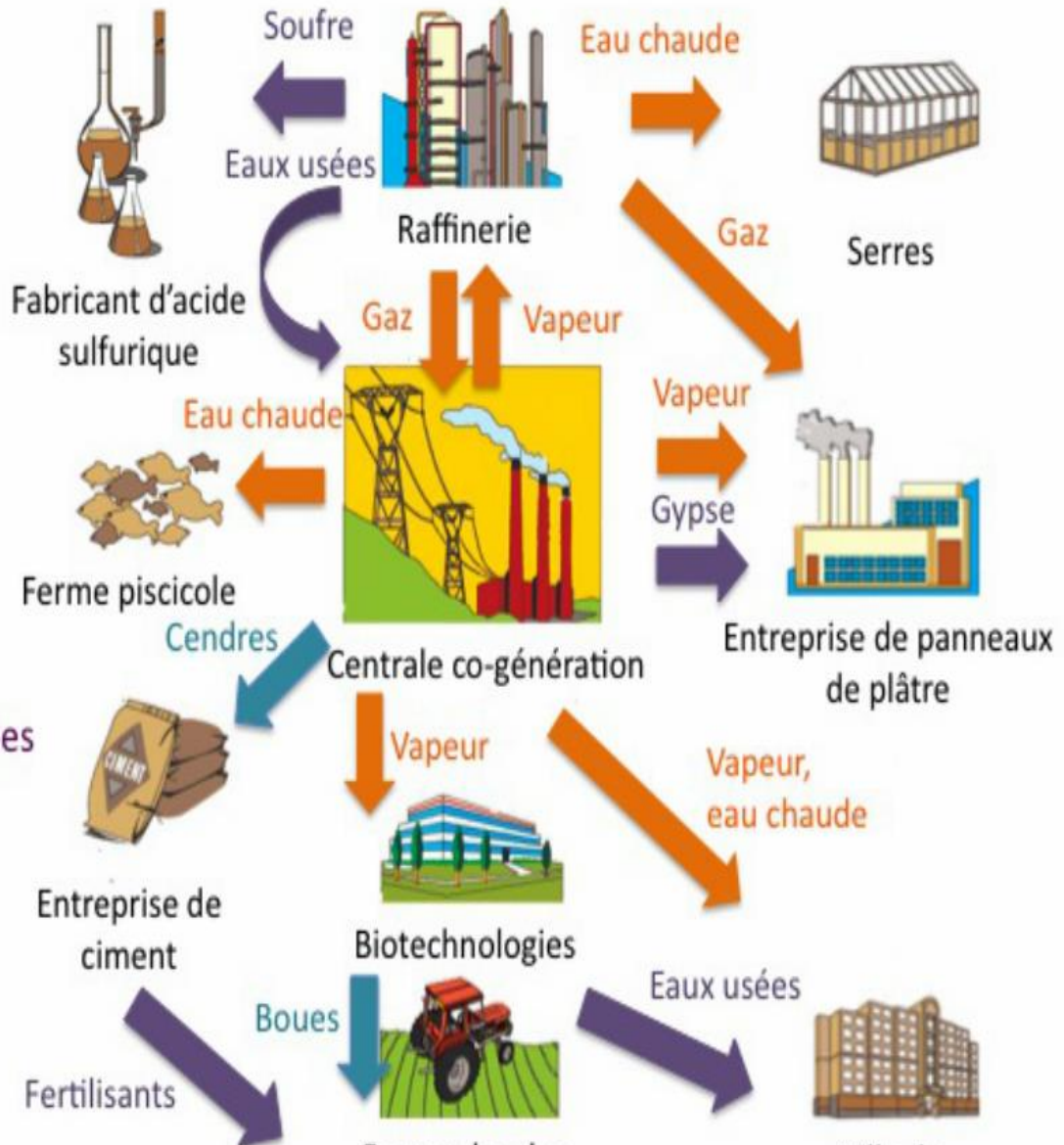
Cendres

Boues

Echanges de matières retraitées

Eaux usées

Gypse



Fabricant d'acide sulfurique

Ferme piscicole

Entreprise de ciment

Fertilisants

Soufre

Eaux usées

Raffinerie

Gaz

Vapeur

Eau chaude

Centrale co-génération

Vapeur

Biotechnologies

Boues

Eau chaude

Gaz

Serres

Vapeur

Gypse

Entreprise de panneaux de plâtre

Vapeur, eau chaude

Eaux usées

Industrial ecology – Circular Economy

Eco-Town projects in Japan:

syndioses industrielles connectant des entreprises de secteurs très différents → réduction drastique : volume des déchets, factures et empreinte environnementale.

Les rebuts en plastique sont envoyés à l'aciérie comme agent de réduction ; l'aciérie est nourrie d'appareils ménagers (recyclés) pour leurs composants en fer et métaux non ferreux ; les scories servent à la production de ciment ; et l'aciérie fournit de l'énergie à l'usine de pâte à papier grâce au gaz issu du haut fourneau

SCHÉMA DE L'ÉCONOMIE CIRCULAIRE

Nutriments
Biologiques



(RESSOURCES RENOUVELABLES)

Nutriments
Techniques



(RESSOURCES LIMITÉES)



ces cascades se retrouvent à toutes les étapes de la vie du produit

Graphique adapté de la Fondation Ellen MacArthur par l'Institut de l'économie circulaire et la chaire "business as unusual" de Kedge Business School - Version 1.2 Novembre 2019

L'économie circulaire : « un levier de compétitivité »

Propos recueillis par Anne Eckstein

La Wallonie vise à accélérer son redéploiement économique. Que peut lui apporter la transition vers l'économie circulaire ?

L'économie circulaire et le fait de lancer un programme comme NEXT, a pour objectif de faire prendre conscience à nos entreprises des contraintes que constitue la limitation des ressources, ce qui génère une forte fluctuation de la disponibilité et du coût des matières, avec des impacts parfois conséquents sur leur business. La mutation vers une économie circulaire permet de considérer cette contrainte comme une opportunité et de développer des innovations dans la façon de fonctionner sur le territoire ainsi que des technologies à valoriser sur le plan international. Nous voyons le passage à l'économie circulaire comme un levier de compétitivité pour la Wallonie.

Quels sont les secteurs concernés et les résultats escomptés en termes de gains économiques et d'emplois ?














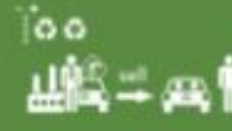

Le gain annuel récurrent estimé - pour 10 pistes évaluées - est de 1.200.000 d'euros. Il concerne 8 entreprises, travaillant notamment dans la récupération de solvants pour réutilisation, la valorisation des matières plastiques plutôt que leur incinération, la valorisation de matières organiques, la valorisation de fillers calcaires [poussière émanant de l'exploitation de la roche calcaire], la mutualisation de surcapacités de sablage et de peinture hors dimensions, la récupération d'excédent de chaleur pour séchage, la mutualisation de zones de stockage. Cet exercice a permis de démontrer que l'un des axes de l'économie circulaire - la mise en place de synergies industrielles, basées sur la vision simplifiée "les déchets des uns sont les matières premières des autres" - génère des gains économiques. Gains qui se traduisent soit par une augmentation du chiffre d'affaires, soit par une réduction du coût des matières ou autres, permettant notamment de pérenniser l'activité dans une région.

Comment s'inscrit NEXT dans la stratégie européenne pour l'utilisation efficace des ressources? La Région bénéficie-t-elle d'aides européennes ?

L'essence du programme NEXT est intimement liée à la stratégie européenne pour l'utilisation efficace des ressources. Lorsque l'on parle d'économie circulaire, on parle évidemment d'efficacité des ressources. C'est le premier axe de travail que nous avons développé en travaillant sur les flux de matières et co-produits existants ainsi qu'en essayant de comprendre comment certains évoluent sur le territoire et quelles voies de valorisation leur sont réservées.

Actuellement, la région ne bénéficie pas de fonds européens pour ce programme. Mais, elle fera certainement appel aux fonds structurels dans le cadre de l'accompagnement spécialisé aux entreprises, qui est l'une des missions de NEXT. Les projets développés sous son impulsion pourront aussi faire appel à différents programmes dans le cadre d'Horizon 2020. ■

PRODUCT SERVICE SYSTEMS: MAIN AND SUB-CATEGORIES

| Product-based value | PRODUCT SERVICE SYSTEM (PSS) Value based on combination of product and service | | | Service based value |
|--|---|---|---|--|
| Pure Product | Product Oriented | Use Oriented | Result Oriented | Pure Service |
| Product sale The ownership of the product changes  | Product related service Selling a product combined with a product related service (example: maintenance contract).  | Product lease Exclusive use of a product without being the owner.  | Outsourcing A third party owns the product and provides a product related service.  | Service providing An activity is provided without the use of any product. For example: teletransportation.  |
| Legend All business models are illustrated. The central product in the illustrations is a car. The central service is transportation.  manufacturer and/or provider  value based transaction  product user  service provider: owns the product and valorizes a specific service  potential environmental impact compared to a product based business model. | Product related advice. Selling a product with a use related service (example: eco-driving course).  | Product sharing/renting Non exclusive use of a product. Consumer is owner (sharing) or provider is owner (renting).  | Functional result A service provider delivers a specific result. The type of product is secondary.  | Potential environmental impacts of PSS <ul style="list-style-type: none"> shortening of the products useful lifetime due to careless use lower material and energy consumption during production and use phase potential for environmental benefits through economies of scale lower manufacturing as products are more valuable greater producer responsibility sharing, renting, pooling... and other PSS lower the total stock of product required to satisfy a specific need more professional care of the product, resulting in a longer product life time and higher quality endstock manufacturer/provider retaining product owner will have no incentive to sell excess material collection of end of life product may be significantly easier thus increasing the rate of utilization of end of life products easier upgrading to more eco-efficient technologies |
| | | Product Pooling The product is simultaneously used.  | | |
| | | Pay-per-service unit The user pays for the output of the product according to the use level.  | | |

PLAN

C

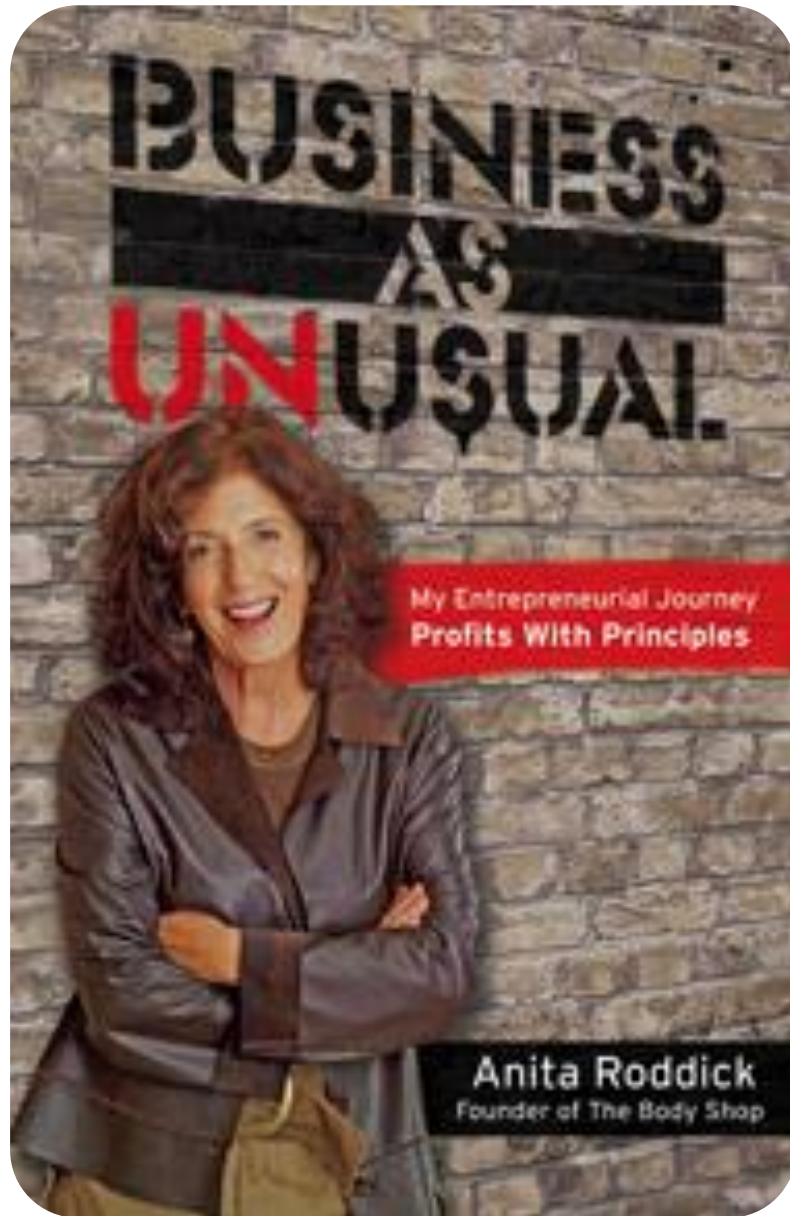
source: A. Tukker and G. Tischner, ed. (2006) New Business for Old Europe, product-service development competitiveness and sustainability. Sheffield: Greenleaf Publishing.



Pour une économie circulaire et solidaire



ECO-ACTIONS transforme vos bâches publicitaires en sacs et accessoires uniques, solidaires et recyclés. Il organise pour vous des animations participatives et sur mesure autour du recyclage de matières mises au rebut (papier, carton d'emballage, bâche, canettes, ...)



« I want to work for a company that **contributes** to and is part of the community.

I want something not just to invest in.

I want something **to believe in.** »

All around the world to share local views

The AIESEC way



AIESEC in Numbers

- ▶ 107 countries and territories
- ▶ 1,600 universities
- ▶ 50,000 members
- ▶ 10,000 international internships
- ▶ 10,000 leadership roles
- ▶ 4,000 partners/sponsors
- ▶ 470 conferences annually
- ▶ 60+ years of experience



AIESEC is a global, non-political, independent, not-for-profit organization run by students and recent graduates of institutions of higher education.

*Its members are interested in **world issues, leadership and management.***

AIESEC does not discriminate on the basis of race, colour, gender, sexual orientation, creed, religion, national, ethnic or social origin.



*Our international platform **enables** young people to discover and develop their potential to provide **leadership** for a **positive impact** on society*



*AIESEC provides its members with an **integrated development experience** comprised of **leadership opportunities, international internships** and participation in a **global learning environment***



Peace & Humankind's Potential

fulfillment of



*Activating Leadership
Enjoying Participation
Striving for Excellence
Demonstrating Integrity
Living Diversity
Acting Sustainably*



Business as a way to bring about « positive social change »

The AIESEC

Tomorrow leaders :

-  Generic competences to be a leader
-  Interest & knowledge in key topics of world challenges
-  Healthy dose of idealism



Susponsible capitalism

- **Change in human history**
- Capacity to change ?
- How to we make that happen ?

Points communs de tous ces exemples ??

LEADERS !!!!



SOME PEOPLE **WANT**
IT TO HAPPEN, SOME
WISH IT WOULD
HAPPEN, **OTHERS**
MAKE IT HAPPEN.

Program

| | | | |
|----|--|-----------|-------|
| 1 | CSR foundations: Ethical Imagination – why & how? | - | 27/01 |
| 2 | CSR evolution 1: Which is the true story? | Ch. 1 | |
| 3 | CSR evolution 2: Which age are we in? | Ch. 2-4 | |
| 4 | CSR evolution 3: Why the management age failed? | Ch. 5-6 | |
| 5 | CSR 2.0 principles: Creativity, scalability & responsiveness | Ch. 7-9 | |
| 6 | CSR 2.0 principles: Glocality & Circularity? | Ch. 10-11 | |
| 7 | CSR leadership: Is adaptive leadership necessary? | - | |
| 8 | CSR change management: how to be a CSR change agent | Ch. 12-13 | |
| 9 | Presentation of business cases 1 | - | |
| 10 | Presentation of business cases 2 | - | |

Leadership – What are we talking about?

**Transactional
Vs. Transformational
Leadership**
(McGregor Burns)

**Machiavellian
Leadership**

**Servant
Leadership**
(Greenleaf)

**Situational
Leadership**
(Blanchard)

**Conscious
Leadership**
(Kofman)

**Hard / Soft / Smart
Leaders**
(Nye)

**Charismatic
Leadership**
(Weber)

Leadership?

Fifth disciplines
(Senge)

**Integral
Leadership**
(Wilber)

Personal power model
(Hagberg)

Force Field Analysis

EPIC Advisers

Expectancy theory

Emotional intelligence
(Goleman)

For more see <http://www.12manage.com>

Which leadership?

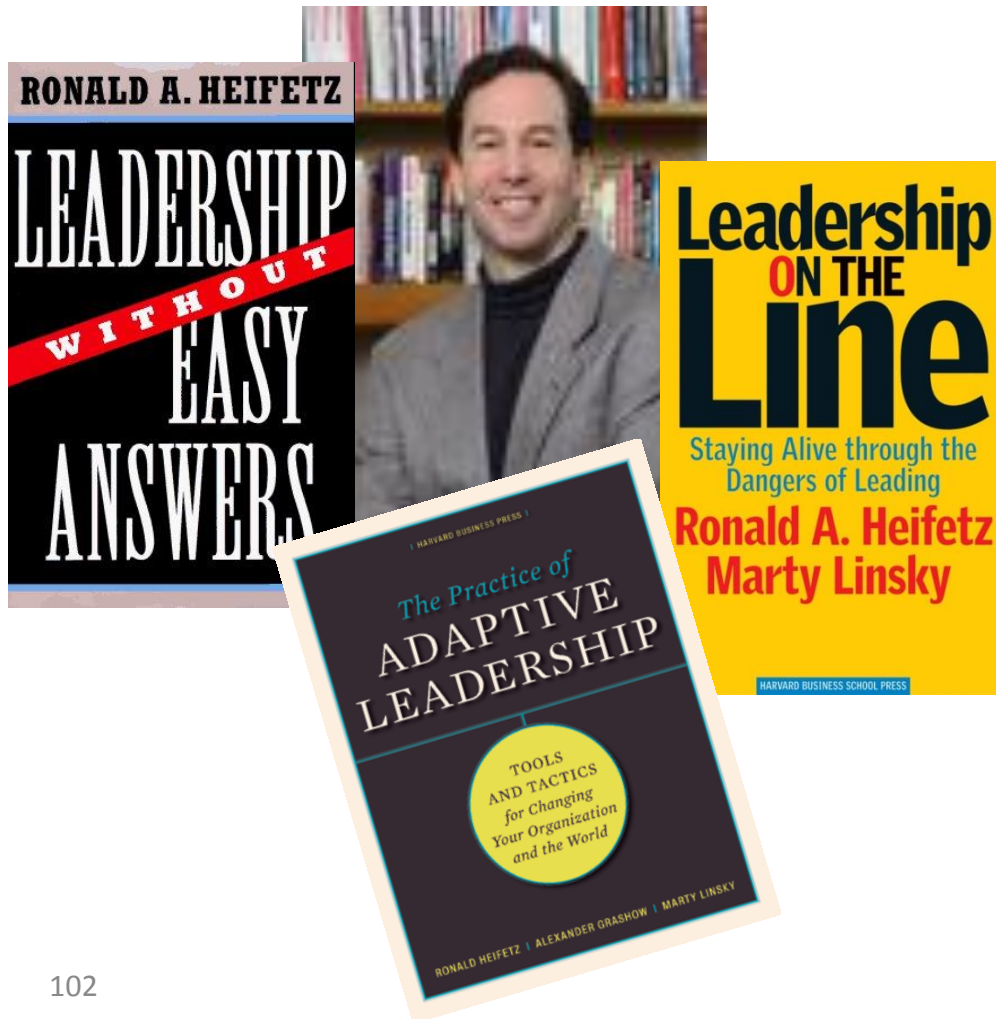




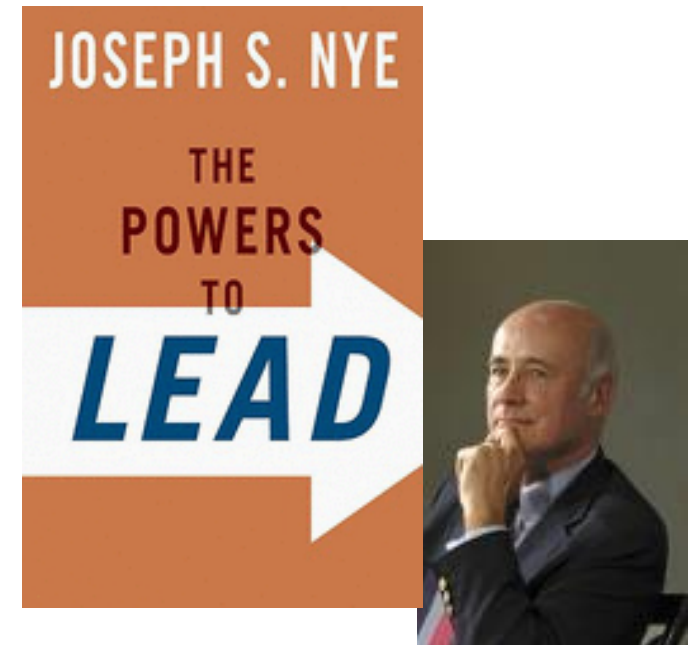
My thought leaders

Focus in this course – Adaptive leadership: leadership without easy answers?

Cases by R. Heifetz & a video by LeadIndia will guide us today to reflect upon leadership & change



We will also review the leaders' skills following J. Nye's latest book



What did Parsons do or
didn't do?

What did she achieve?

Is this a leadership
case?

Why or why not?



What did
Ruckelshaus
do or didn't do?

What did he
achieve?

Is this a
leadership
case?

Why or why not?

